

THE IBERIAN QUANT OBSERVER

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I. MACROECONOMIC ESTIMATES AND FORECASTS

Europe, the US and Japan – Estimates and Forecasts, 2002-06F

GDP	2002	2003	2004	Cons	2005F	Cons	2006F	Cons
Germany	0.1	-0.1	1.2	1.5	1.3	1.2	2.1	1.6
France	1.1	0.5	2.1	2.1	1.6	1.8	2.4	2.1
Italy	0.4	0.4	1.2	1.3	1.4	1.4	2.0	1.7
Spain	2.4	2.5	2.5	2.6	2.4	2.5	2.5	2.5
Portugal	0.4	-1.2	1.5	1.2	2.3	2.2	2.6	-
Euro-12	0.6	0.5	1.8	1.8	1.5	1.7	2.2	2.0
UK	1.8	2.2	-	3.3	-	2.6	-	-
Argentina	-10.9	8.8	8.4	7.1	4.7	4.3	4.5	-
Brazil	1.9	0.5	4.9	4.5	3.6	3.5	3.5	-
Mexico	0.7	1.3	4.0	4.0	4.0	3.6	4.0	-
Japan	-0.3	2.5	-	4.3	-	1.8	-	1.8
US	1.9	3.0	4.3	4.4	2.9	3.5	3.1	3.4

CPI	2002	2003	2004	Cons	2005F	Cons	2006F	Cons
Germany	1.4	1.1	1.6	1.7	1.2	1.3	1.3	1.3
France	1.9	2.2	2.3	2.2	1.8	1.7	1.8	1.6
Italy	2.6	2.8	2.3	2.3	2.0	2.1	2.0	1.9
Spain	3.6	3.1	2.9	3.1	2.8	2.8	2.3	2.5
Portugal	3.6	3.3	2.5	2.4	2.2	2.2	2.2	-
Euro-12	2.3	2.1	2.1	2.1	1.7	1.8	1.7	1.7
UK	1.3	1.3	-	1.4	-	1.8	-	-
Argentina	41.0	3.7	5.7	6.6	9.0	7.5	6.0	-
Brazil	12.5	9.3	7.6	7.3	6.2	5.9	5.0	-
Mexico	5.7	4.0	5.2	4.7	4.0	4.0	4.0	-
Japan	-1.0	-0.3	-	-0.1	-	0.0	-	0.4
US	1.6	2.3	2.6	2.6	2.2	2.3	2.3	2.3

Financial Indicators	2002	2003	2004	Cons	2005F	Cons	2006F	Cons
Intervention rates								
Euro zone	2.75 (3.21)	2.00 (2.25)	2.00 (2.00)	-	2.25 (2.06)	2.75	3.25 (2.88)	3.50
US	1.25 (1.67)	1.00 (1.10)	2.25 (1.40)	-	3.25 (2.63)	3.50	4.25 (4.13)	-
3M rates								
Euro zone	2.86 (3.26)	2.11 (2.26)	2.13 (2.08)	-	2.50 (2.23)	2.41	3.65 (3.18)	2.92
US	1.29 (1.72)	1.09 (1.14)	2.52 (1.56)	-	3.74 (2.93)	3.50	4.05 (4.15)	-
2Y bond yields								
Euro zone	2.72 (3.62)	2.61 (2.46)	2.48 (2.48)	-	3.25 (2.83)	-	4.35 (3.93)	-
US	1.60 (2.55)	1.82 (1.64)	3.06 (2.36)	-	4.50 (3.59)	-	3.75 (3.99)	-
10Y bond yields								
Euro zone	4.20 (4.77)	4.29 (4.09)	3.68 (4.06)	-	4.20 (4.05)	4.19	4.90 (4.60)	4.46
US	3.82 (4.53)	4.25 (3.99)	4.22 (4.25)	-	5.15 (4.60)	5.10	5.00 (4.18)	5.50
Exchange rates								
Euro-dollar	1.05 (0.95)	1.26 (1.14)	1.36 (1.24)	-	1.23 (1.22)	1.339	1.15 (1.18)	1.336

(*) Annual averages in brackets.

Source: Consensus forecasts (January 2005). Euro Zone Barometer (January 2005). Santander Central Hispano Investment and Santander Central Hispano Bolsa estimates and forecasts.



II. COUNTRY AND SECTOR MONITOR

Valuation Multiples

	Mkt Cap (€ mn)	P/E (x)			EPS CAGR (%)	EV/EBITDA (x)			EBITDA CAGR (%)	P/CF (x)			CF CAGR (%)	GDY (%)		P/BV (x)	
		04E	05F	06F		04E	05F	06F		04E	05F	06F		05F	06F	05F	06F
France (CAC 40)	808,610	14.1	12.7	11.6	11.1	7.6	6.7	6.0	8.7	12.2	8.0	7.4	7.5	3.0	3.3	2.2	1.9
Germany (DAX 30)	573,733	16.0	13.2	11.7	22.7	6.4	5.6	4.9	9.6	7.6	7.1	6.6	8.1	2.9	3.2	1.9	1.7
Italy (MIB 30)	463,133	17.1	15.1	14.0	16.3	6.7	6.2	6.0	5.1	7.6	7.2	6.8	5.2	3.9	4.1	2.8	2.6
Portugal (PSI 20)	48,752	17.1	14.0	11.6	21.9	8.6	7.8	7.2	7.8	6.7	6.2	5.7	9.2	3.7	4.2	2.1	2.0
Spain (IBEX35)	395,338	15.2	15.3	12.1	12.9	8.5	7.7	6.6	3.9	10.0	7.6	7.0	5.4	3.4	3.7	3.1	2.7
DJ Stoxx 600	12,178,087	14.7	13.4	12.4	13.7	3.3	2.9	2.5	7.0	8.3	7.5	7.1	7.7	3.2	3.5	2.3	2.1
DJ Stoxx 50	2,628,359	14.3	13.2	12.4	10.7	7.8	7.1	6.7	5.7	9.7	9.1	8.7	7.0	3.5	3.7	2.6	2.3
DJ Euro Stoxx 50	1,783,842	14.3	12.8	11.8	12.9	6.7	6.0	5.5	6.4	7.8	7.3	7.0	6.9	3.6	3.9	2.3	2.1
Iberia Capital Goods	26,282	25.3	8.7	8.1	72.0	8.7	5.5	4.5	25.1	7.3	5.5	5.2	19.6	2.7	3.2	1.7	1.5
Iberia Construction	21,988	7.4	15.4	13.8	8.3	9.9	8.8	7.9	15.3	4.8	9.2	8.3	4.3	1.8	2.0	2.3	2.1
Iberia Consumer Goods	30,858	24.9	20.7	17.7	25.3	11.0	9.5	8.4	12.2	14.5	12.7	10.9	19.2	1.6	1.9	4.3	3.8
Iberia Consumer Services	40,080	19.2	17.6	16.9	17.2	12.4	11.5	10.6	15.0	7.3	9.1	8.6	-8.6	1.9	2.1	2.6	2.4
Iberia Financials	147,635	19.7	16.1	14.7	16.7	NA	NA	NA	NA	NA	NA	NA	NA	2.7	3.0	2.4	2.2
Iberia Oil & Gas	44,144	16.2	13.8	13.5	-0.8	7.4	6.5	6.4	6.0	7.0	6.9	6.8	4.2	2.3	2.7	2.1	1.9
Iberia TMTs	137,952	24.2	18.8	15.7	-198.3	7.7	7.2	6.4	8.5	6.9	7.0	6.0	19.9	3.1	3.6	3.1	2.9
Iberia Utilities	50,797	24.4	21.5	18.5	13.1	12.3	9.8	8.7	9.5	11.4	14.6	10.2	-10.5	2.5	2.9	2.9	2.7
Total Iberia	499,735	19.7	16.5	14.8	72.8	11.6	10.2	9.1	10.8	10.8	11.4	10.1	8.3	2.6	2.9	2.6	2.4

Note: CAGRs are calculated over 2003-06F.

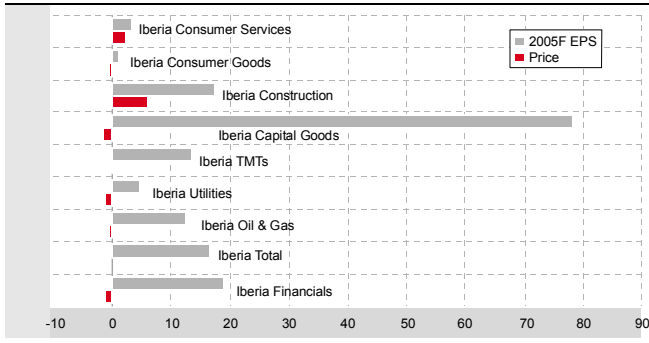
Source: Bloomberg, JCF and Santander Central Hispano Bolsa estimates and forecasts.

Market Performance (%)

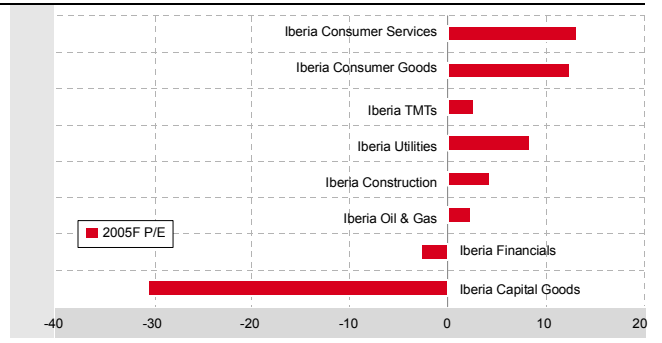
Index	Close 21-Jan	Last 12M			-1W	-1M	-3M	-6M	-12M	QTD	YTD	From	
		High	Low	12M High								12M Low	
France (CAC40)	3,833	3,897	3,452	-1.2	0.3	4.0	7.4	3.8	0.3	0.3	-1.7	11.0	
Germany (DAX30)	4,176	4,326	3,619	-1.6	-1.8	6.1	10.0	0.6	-1.9	-1.9	-3.5	15.4	
Italy (MIB30)	31,445	31,692	26,185	-0.3	0.7	9.7	15.3	12.3	0.7	0.7	-0.8	20.1	
Portugal (PSI20)	7,841	7,970	6,952	0.9	3.7	5.1	8.8	11.7	3.2	3.2	-1.6	12.8	
Spain (IBEX35)	8,935	9,154	7,539	-1.8	-1.3	6.7	13.8	10.1	-1.6	-1.6	-2.4	18.5	
DJ Stoxx 600	252	255	225	-0.7	0.6	5.2	8.4	6.1	0.5	0.5	-1.2	12.1	
DJ Stoxx 50	2,772	2,825	2,523	-0.7	-0.2	3.1	6.6	1.2	-0.1	-0.1	-1.9	9.9	
DJ Euro Stoxx 50	2,927	2,990	2,560	-1.2	-0.8	5.0	9.5	1.2	-0.8	-0.8	-2.1	14.3	
Iberia Capital Goods	NA	NA	NA	-0.7	1.2	8.7	13.6	17.7	-1.5	-1.5	-6.5	30.1	
Iberia Construction	NA	NA	NA	-0.4	6.0	20.5	25.6	34.1	5.9	5.9	-3.9	41.4	
Iberia Consumer Goods	NA	NA	NA	-0.2	0.2	11.1	18.5	31.6	-0.5	-0.5	NA	38.0	
Iberia Consumer Services	NA	NA	NA	-0.6	3.9	11.6	20.8	26.1	2.4	2.4	-5.4	38.0	
Iberia Financials	NA	NA	NA	-1.8	-1.0	6.4	13.6	3.5	-1.2	-1.2	-5.6	19.2	
Iberia Oil & Gas	NA	NA	NA	-0.5	-0.5	7.8	9.6	16.8	-0.7	-0.7	-2.6	20.2	
Iberia TMTs	NA	NA	NA	-1.1	-0.1	5.7	13.8	5.4	0.3	0.3	-5.1	22.8	
Iberia Utilities	NA	NA	NA	-0.9	-1.0	6.1	8.8	15.5	-1.3	-1.3	-3.3	20.7	
Total Iberia	NA	NA	NA	-1.1	0.2	7.6	14.1	11.2	-0.1	-0.1	NA	24.3	

Source: Bloomberg.

DJ Stoxx 600 – YTD Changes in Prices and 2004E EPS Estimates by Sector (%)

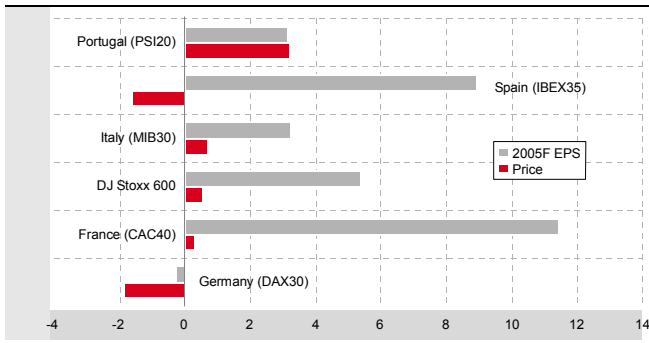


DJ Stoxx 600 – Relative Re-Rating/De-Rating in 2004E P/E by Sector (%)

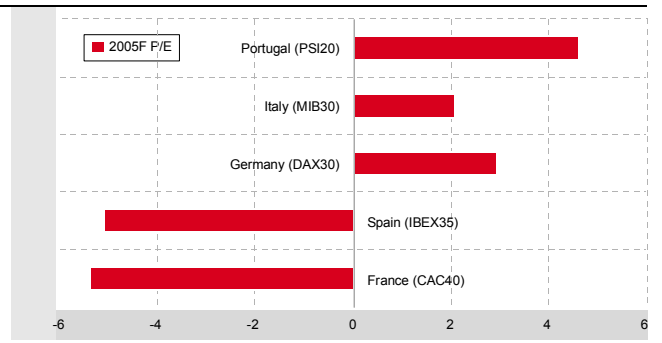


Source: Bloomberg, JCF and Santander Central Hispano Bolsa estimates.

DJ Stoxx 600 – YTD Changes in Prices and 2004E EPS Estimates by Country (%)



DJ Stoxx 600 – Relative Re-Rating/De-Rating in 2004E P/E by Country (%)



Source: Bloomberg, JCF and Santander Central Hispano Bolsa estimates.

III. STOCK RATING AND VALUATION MULTIPLES

Company	Ctry	Cury	Price 23/01/05	Mkt Cap (€ mn)	SCH Bolsa Recom	Target Price	Upside Potential (%)	Weighting (%)		Mkt Perform (%)			P/E (x)			03-06F EV/EBITDA (x)			03-06F P/CF (x)			03-06F GDY (%)		P/BV (x)		Company			
								IBEX 35	PSI 20	-1W	QTD	YTD	04E	05F	06F	04E	05F	06F	04E	05F	06F	04E	05F	06F	05F		06F	05F	06F
Arcelor	SP	EUR	16.7	10,665	U/W	15.2	-9.1	1.9	-1.5	-5.6	-5.6	34.6	4.9	5.3	-340.4	7.5	3.9	3.2	35.6	4.3	3.3	3.6	16.4	3.0	3.6	1.1	1.0	Arcelor	
Cementos Portland	SP	EUR	49.1	1,365	U/W	50.0	1.9		2.1	2.2	2.2	9.2	10.4	9.6	7.5	5.8	5.2	4.6	3.7	6.0	6.0	5.7	8.3	2.3	2.3	1.5	1.3	Cementos Portland	
Cimpor	POR	EUR	4.3	2,856	Hold	4.9	15.3	3.3	1.2	2.4	2.4	16.0	15.8	14.4	4.1	7.6	7.1	6.5	3.2	7.1	6.8	6.5	-1.5	4.2	4.5	2.7	2.5	Cimpor	
Ence	SP	EUR	22.9	582	Buy	28.0	22.5		-4.8	1.4	1.4	14.0	7.5	5.6	53.1	12.1	6.9	4.1	22.9	6.4	4.7	3.8	36.2	2.8	3.3	1.4	1.1	Ence	
Gamesa	SP	EUR	11.0	2,664	Buy	12.0	9.6	0.6	0.8	6.3	6.3	13.2	12.0	12.4	16.4	10.5	10.0	8.6	15.6	8.1	7.7	7.3	19.0	2.7	2.6	3.9	3.2	Gamesa	
Tubacex	SP	EUR	2.0	269	U/W	1.9	-5.9		2.5	6.9	6.9	44.4	20.7	13.2	7.6	13.3	9.4	7.6	8.9	10.8	8.7	8.3	-0.3	2.1	2.5	1.5	1.4	Tubacex	
Uralita	SP	EUR	3.8	758	Buy	4.0	4.2		3.5	1.3	2.9	17.2	18.1	15.6	40.4	8.1	6.8	6.2	10.3	9.8	6.5	5.3	15.0	0.0	1.9	2.2	2.0	Uralita	
Zardoya Otis	SP	EUR	19.1	4,139	U/W	18.6	-3.0		-0.9	3.3	3.3	29.4	30.2	27.7	6.4	21.1	19.8	18.6	8.9	26.9	27.7	25.6	38.3	3.1	3.3	28.2	25.7	Zardoya Otis	
Capital Goods				26,318				3.4	3.3	-0.6	-1.4	-1.4	25.3	8.7	8.1	72.0	8.7	5.5	4.5	25.1	7.3	5.5	5.2	19.6	2.7	3.2	1.7	1.5	Capital Goods
Acciona	SP	EUR	64.7	4,112	Hold	58.5	-9.6	1.0	-1.4	-0.6	-0.6	2.1	17.9	15.2	19.3	9.0	7.5	6.5	26.7	1.6	10.8	8.7	42.0	2.8	3.3	1.5	1.4	Acciona	
ACS	SP	EUR	18.3	6,451	Buy	16.2	-11.4	1.9	-0.2	8.8	8.8	17.0	14.2	12.7	16.0	7.7	6.8	6.0	11.9	7.6	8.8	8.3	1.2	1.8	2.0	3.0	2.6	ACS	
Ferrovial	SP	EUR	36.2	4,730	Hold	34.5	-4.8	0.8	1.0	2.3	2.3	15.3	13.2	12.4	11.7	7.3	6.8	6.4	6.5	10.2	7.6	7.1	9.9	3.8	4.2	2.3	2.1	Ferrovial	
OHL	SP	EUR	44.8	6,278	Buy	49.9	11.5	1.5	1.6	13.8	13.8	23.2	19.1	17.3	-7.3	16.3	13.8	12.7	19.5	10.9	12.7	11.5	-11.7	1.4	1.5	3.2	2.8	OHL	
Construction				22,195				5.1	0.0	0.5	6.9	6.9	7.4	15.5	13.9	8.3	9.9	8.8	8.0	15.3	4.9	9.3	8.4	4.3	1.8	2.0	2.4	2.1	Construction
Aldeasa	SP	EUR	32.4	679	Buy	28.7	-11.3		4.4	4.0	4.0	23.8	18.4	17.2	21.4	10.3	8.6	8.0	10.6	14.0	11.4	10.5	15.9	3.2	3.6	3.5	3.2	Aldeasa	
Altadis	SP	EUR	9.5	9,486	Buy	10.5	-5.8	2.7	1.7	3.3	3.3	13.7	15.7	14.3	14.6	9.8	8.7	7.2	9.2	14.3	12.1	10.8	18.9	3.2	3.6	4.4	4.6	Altadis	
Barón de Ley	SP	EUR	38.0	293	Buy	38.4	0.2		2.5	-0.1	-0.1	17.7	15.3	14.7	-0.2	9.4	9.1	8.3	9.9	9.9	10.7	9.9	3.3	0.0	0.0	1.9	1.7	Barón de Ley	
Cortefiel	SP	EUR	12.5	974	Buy	14.4	15.3		3.8	7.0	7.0	32.4	19.2	15.4	45.7	11.5	8.3	7.0	20.6	12.1	9.3	8.1	23.3	2.2	2.6	2.8	2.5	Cortefiel	
Ebro Puleva	SP	EUR	11.3	1,737	Buy	13.0	15.1		3.6	7.5	7.5	17.2	13.3	12.0	14.8	8.4	8.5	7.1	7.5	8.1	7.4	6.6	11.0	2.8	2.8	1.7	1.6	Ebro Puleva	
Faes	SP	EUR	14.6	720	U/W	11.9	-18.2		0.7	7.0	7.0	30.3	29.5	27.7	9.9	17.1	15.9	14.5	13.0	19.7	19.1	17.8	2.1	2.1	2.2	5.8	5.3	Faes	
Inditex	SP	EUR	21.6	13,476	U/R	21.5	-0.6	2.3	-0.4	-0.4	-0.4	26.4	21.2	17.9	19.8	12.9	10.5	8.7	18.3	17.9	14.6	12.3	21.4	1.2	1.4	5.0	4.1	Inditex	
Jerónimo Martins	POR	EUR	10.3	1,301	Buy	11.6	12.2	1.5	-1.3	6.6	6.6	19.0	17.0	17.5	-167.6	7.1	6.2	5.9	6.9	6.6	6.1	6.0	-299.6	2.1	2.3	4.9	3.8	Jerónimo Martins	
Sos Cuétara	SP	EUR	33.7	965	U/W	20.5	-39.2		1.0	2.7	2.7	46.3	36.1	29.5	26.3	15.7	11.9	10.4	18.4	18.2	14.2	12.6	98.1	0.3	0.3	2.7	2.5	Sos Cuétara	
Viscofán	SP	EUR	8.1	394	U/W	8.1	0.5		2.0	8.2	8.2	12.8	19.3	14.7	-3.8	8.2	8.5	6.7	-3.5	6.5	7.8	6.4	-5.9	1.5	2.0	1.5	1.4	Viscofán	
Zeltia	SP	EUR	5.3	1,072	U/W	4.7	-12.9		-0.9	3.7	3.7	380.5	-151.6	-76.9	-243.9	-228.7	409.5	408.3	-17.1	34.6	-120.6	540.3	-62.4	0.0	0.0	3.4	3.5	Zeltia	
Consumer Goods				31,078				5.0	1.5	0.5	0.2	0.2	25.1	20.9	17.8	25.3	11.1	9.5	8.4	12.2	14.6	12.7	11.0	19.2	1.6	1.9	4.3	3.8	Consumer Goods
NH Hoteles	SP	EUR	9.8	1,167	Buy	10.6	8.6	0.3	0.8	0.0	0.0	22.9	26.9	24.7	-18.1	12.1	9.9	9.6	-5.1	7.5	8.9	9.0	-12.9	2.6	2.6	1.9	1.8	NH Hoteles	
Sol Meliá	SP	EUR	7.8	1,441	Buy	6.7	-14.1		-0.6	6.8	6.8	37.7	28.4	22.0	154.4	11.3	10.2	8.7	3.6	7.6	7.2	6.6	20.2	1.0	1.4	1.7	1.6	Sol Meliá	
TelePizca	SP	EUR	1.6	367	U/W	1.4	-17.7		3.1	9.3	9.3	26.9	17.8	15.7	63.0	8.8	7.6	6.4	3.7	336.4	8.0	8.1	7.6	0.0	0.0	4.5	3.5	TelePizca	
Amadeus	SP	EUR	7.2	4,271	U/W	6.9	-5.0	1.2	-0.4	-4.8	-4.8	26.9	22.0	21.2	10.9	8.0	7.4	7.2	2.8	9.4	10.2	9.9	4.5	1.0	1.4	4.6	4.0	Amadeus	
Iberia	SP	EUR	2.5	2,325	Hold	2.4	-3.2	0.7	-4.2	-2.7	-2.7	15.8	13.2	17.8	-6.8	13.5	12.6	13.8	-8.5	6.3	8.8	9.3	-8.0	2.0	2.0	1.5	1.4	Iberia	
Logista	SP	EUR	40.8	1,864	Buy	45.0	10.3		-0.5	2.3	2.3	23.7	19.9	14.9	18.2	12.0	12.1	8.2	21.5	19.8	18.2	11.1	25.3	1.8	2.7	4.4	3.7	Logista	
Abertis	SP	EUR	16.7	9,174	U/W	15.4	-7.6	2.5	-0.8	2.8	2.8	NA	20.0	19.8	NA	15.6	13.7	12.9	NA	NA	13.1	12.3	NA	2.9	3.4	2.9	3.4	Abertis	
Brisa	POR	EUR	6.9	4,142	Buy	7.5	8.5	8.5	0	2.4	2.4	22.8	20.6	20.6	-1.9	13.9	13.7	13.3	7.8	13.7	12.8	12.2	-5.4	3.6	3.6	2.9	2.8	Brisa	
Inm. Colonial	SP	EUR	31.8	1,781	U/W	27.8	-12.6		1.7	7.4	7.4	20.7	17.1	15.9	15.0	15.0	20.6	15.7	26.7	15.9	11.4	10.2	25.0	3.5	3.8	2.4	2.2	Inm. Colonial	
Inm. Urbis	SP	EUR	11.7	1,498	U/W	10.3	-12.3		0.9	9.9	9.9	20.4	16.4	13.0	22.3	14.7	13.4	11.9	21.2	10.3	9.0	11.2	-3.8	2.0	2.5	2.2	2.0	Inm. Urbis	
Metrovacesa	SP	EUR	38.2	2,708	U/W	34.5	-9.8	0.8	-2.2	11.8	11.8	12.7	11.8	11.6	13.9	20.7	15.7	15.2	17.4	10.8	10.0	9.7	7.5	2.7	2.7	3.9	3.2	Metrovacesa	
Sacyr Vallehermoso	SP	EUR	12.0	3,204	U/W	11.9	-1.2	0.7	-1.4	-0.9	-0.9	8.9	9.6	9.3	16.8	13.2	12.2	20.9	1.8	5.1	5.0	-3.1	2.6	2.7	2.1	1.8	Sacyr Vallehermoso		
Abengoa	SP	EUR	3.5	877	Buy	2.6	-2.6		4.4	16.9	16.9	13.3	14.3	11.3	14.3	6.4	6.4	6.6	8.9	6.4	5.5	4.8	9.6	1.7	1.7	1.7	1.7	Abengoa	
Agua Barcelona	SP	EUR	15.5	2,273	Buy	17.5	-1.0		-0.5	0.7	0.7	12.0	12.8	9.8	9.3	7.5	7.7	6.6	4.8	6.3	10.0	6.5	-16.0	2.2	2.3	1.8	1.7	Agua Barcelona	
Prosegur	SP	EUR	15.3	944	Hold	15.0	-2.0		3.4	5.7	5.7	20.9	19.8	16.4	12.3	8.6	8.3	6.9	2.4	9.6	9.1	8.1	-4.9	1.6	1.7	4.0	3.4	Prosegur	
Sonae SGPS	POR	EUR	1.1	2,280	Buy	1.4	18.4	5.2	3.6	6.5	6.5	19.9	41.4	326.8	-149.9	8.2	8.2	7.8	6.9	3.9	4.2	4.6	11.0	0.0	0.0	3.7	3.7	Sonae SGPS	
Consumer Services				40,207				6.3	13.7	-0.3	2.7	2.7	19.2	17.7	17.0	17.2	12.4	11.6	10.6	15.0	7.3	9.1							

IV. MOMENTUM MONITOR

1M Stock Market Performance (%)			
Ten Highest		Ten Lowest	
Metrovacesa	12.5	Altadis	-1.9
Abengoa	12.0	Endesa	-2.3
Ferrovial	11.9	B. Popular	-2.7
OHL	10.2	Iberia	-3.5
CF Alba	10.1	Telefónica	-3.7
B. Valencia	9.8	BBVA	-3.9
PT Multimédia	9.2	Gas Natural	-4.5
Inm. Urbis	8.5	TPI	-5.5
Gamesa	8.0	Prisa	-8.2
BCP	8.0	Sogecable	-12.6

Performance from 12M High (%)			
Ten Highest		Ten Lowest	
Sos Cuétara	unch	Corp. Mapfre	-9.1
Portugal Telecom	-0.6	Aldeasa	-9.7
B. Valencia	-0.6	Amadeus	-10.9
Unión Fenosa	-0.7	Sacyr Valleherm	-12.7
REE	-0.8	Prisa	-13.5
Sonae SGPS	-0.9	Zeltia	-14.2
Faes	-1.0	Iberia	-16.5
Repsol YPF	-1.1	Gamesa	-17.2
CF Alba	-1.1	Jazztel	-21.4
NH Hoteles	-1.2	Sogecable	-27.8

3M Consensus Recommendation ¹			
Ten Highest		Ten Lowest	
B. Guipuzcoano	2.9	Logista	1.5
Jazztel	2.7	PT Multimédia	1.5
Sacyr Valleherm	2.7	ACS	1.5
Metrovacesa	2.7	Prosegur	1.5
Faes	2.6	Ferrovial	1.4
CF Alba	2.5	BPI	1.4
B. Valencia	2.5	Telefónica	1.4
Terra Lycos	2.4	Ebro Puleva	1.3
Abengoa	2.4	Arcelor	1.2
Zeltia	2.4	Sonae SGPS	1.2

2004 Consensus EPS / SCH 2004F EPS (%)			
Ten Highest		Ten Lowest	
Antena 3	482.3	Inm. Colonial	-8.2
CF Alba	142.7	Metrovacesa	-8.7
Sonae SGPS	120.4	Zeltia	-9.3
Endesa	58.7	Ence	-14.8
PT Multimédia	52.3	Faes	-17.5
Telefónica	50.6	Aguas Barcelona	-23.5
Portugal Telecom	49.9	Indra	-49.1
NH Hoteles	48.9	Terra Lycos	-65.2
Logista	47.8	EDP	-86.2
Prosegur	45.0	Sogecable	-126.6

3M Stock Market Performance (%)			
Ten Highest		Ten Lowest	
Jazztel	67.4	Telefónica	2.5
B. Valencia	40.0	BPI	1.6
Inm. Urbis	26.2	Ence	1.3
Acciona	22.1	NH Hoteles	0.2
Cortefiel	21.6	Gamesa	-0.2
Sonae SGPS	21.5	EDP	-1.6
ACS	21.3	BES	-3.0
Enagás	20.9	Prisa	-4.3
Sos Cuétara	20.9	Zeltia	-4.7
Ferrovial	20.5	Sogecable	-7.5

Performance from 12M Low (%)			
Ten Highest		Ten Lowest	
Jazztel	220.8	EDP	13.8
B. Valencia	71.5	BPI	13.2
Amadeus	69.0	B. Pastor	12.0
Logista	67.8	Terra Lycos	11.6
Inm. Colonial	65.4	B. Popular	11.2
Antena 3	58.8	Sacyr Valleherm	11.1
Sos Cuétara	58.5	Cimpor	9.0
Telecinco	55.7	Sogecable	7.7
Cortefiel	54.9	Zeltia	3.9
Ferrovial	54.9	BES	1.9

3M Positive to Negative Recommendations (x)			
Ten Highest		Ten Lowest	
Sonae SGPS	All Posit.	OHL	0.3
Ferrovial	All Posit.	Zardoya Otis	0.2
BPI	All Posit.	CF Alba	0.1
Prosegur	All Posit.	Metrovacesa	0.1
Cimpor	All Posit.	Sacyr Valleherm	0.0
Telefónica	25.0	Faes	0.0
Arcelor	19.0	BES	0.0
ACS	10.0	B. Valencia	0.0
Ebro Puleva	8.0	B. Guipuzcoano	0.0
Logista	8.0	Jazztel	0.0

Most Recommended Stocks (% of Buys)			
Ten Highest		Ten Lowest	
Sonae SGPS	100.0	Abertis	12.5
Arcelor	95.0	Zardoya Otis	12.5
Telefónica	80.6	CF Alba	12.5
Ebro Puleva	80.0	Metrovacesa	11.1
Tubacex	77.8	Sacyr Valleherm	0.0
Ferrovial	75.0	Faes	0.0
Logista	72.7	BES	0.0
ACS	71.4	B. Valencia	0.0
Sogecable	68.4	B. Guipuzcoano	0.0
BPI	66.7	Jazztel	0.0

(1) 1 = Buy; 2 = Hold; 3 = Sell.

Source: Bloomberg, JCF and Santander Central Hispano Bolsa estimates and forecasts.



V. VALUE MONITOR

2004E P/E (x)			
Ten Highest		Ten Lowest	
Antena 3	104.5	Repsol YPF	10.0
Telecinco	104.1	Sacyr Valleherm	9.6
Sonae SGPS	41.1	Acerinox	8.8
PT Multimédia	38.5	Ence	7.5
Sos Cuétara	35.8	Arcelor	4.9
Zardoya Otis	30.3	EDP	1.7
Prisa	29.5	Jazztel	-7.2
Faes	29.3	Terra Lycos	-22.2
B. Valencia	29.1	Sogecable	-72.9
Sol Meliá	28.3	Zeltia	-151.3

2004E GDY (%)			
Ten Highest		Ten Lowest	
Indra	5.7	Antena 3	0.3
TPI	4.4	Sos Cuétara	0.3
REE	4.3	Uralita	0.0
Cimpor	4.2	TelePizza	0.0
Unión Fenosa	4.1	Jazztel	0.0
Portugal Telecom	3.9	Zeltia	0.0
Endesa	3.8	Barón de Ley	0.0
FCC	3.8	Sogecable	0.0
Brisa	3.7	Sonae SGPS	0.0
B. Popular	3.5	Terra Lycos	0.0

2004E P/CF (x)			
Ten Highest		Ten Lowest	
Antena 3	79.5	Sacyr Valleherm	5.0
Telecinco	35.9	Ence	4.7
Zardoya Otis	27.8	Repsol YPF	4.7
Terra Lycos	22.3	Sonae SGPS	4.2
Telefónica Móviles	20.0	OHL	4.1
Faes	18.9	Indra	3.7
PT Multimédia	18.6	Arcelor	3.3
Logista	18.1	EDP	2.0
Sogecable	17.0	Zeltia	-120.4
Inditex	14.5	Jazztel	-2,251

2004E P/BV (x)			
Ten Highest		Ten Lowest	
Sogecable	11.8	Tubacex	1.5
TPI	10.7	Cementos Portland	1.5
Telefónica Móviles	8.6	Acciona	1.5
Telecinco	8.2	Indra	1.5
PT Multimédia	6.5	Ence	1.4
Altadis	5.9	Acerinox	1.2
Faes	5.7	OHL	1.2
Inditex	5.0	Arcelor	1.1
Jerónimo Martins	4.9	Terra Lycos	0.9
Portugal Telecom	4.7	EDP	0.2

Revisions to 2004E EPS YTD (%)			
Ten Highest		Ten Lowest	
Arcelor	132.9	Jerónimo Martins	-13.2
Terra Lycos	113.0	Prosegur	-13.9
Antena 3	85.4	Ence	-23.5
PT Multimédia	58.6	Iberia	-23.6
Acerinox	43.5	Cimpor	-24.2
Inm. Urbis	35.0	Viscofán	-25.1
Logista	32.0	Faes	-26.7
Cortefiel	31.8	Sogecable	-79.0
Repsol YPF	27.8	Zeltia	-163.5
Tubacex	25.1	Jazztel	-939.8

2004E CFPS/DPS (%)			
Ten Highest		Ten Lowest	
Sos Cuétara	25.6	Aldeasa	2.7
Sol Meliá	13.5	Abertis	2.6
Prisa	13.2	Inm. Colonial	2.5
Abengoa	11.0	Faes	2.5
OHL	11.0	PT Multimédia	2.3
Arcelor	10.2	Brisa	2.1
Amadeus	10.1	CF Alba	1.9
Viscofán	8.6	TPI	1.7
Repsol YPF	8.3	EDP	1.4
Jerónimo Martins	7.6	Zardoya Otis	1.2

2004E D/E (%)			
Ten Highest		Ten Lowest	
Inm. Colonial	409.8	PT Multimédia	-5.4
Sacyr Valleherm	408.5	Zeltia	-8.1
Telefónica Móviles	394.6	Logista	-17.4
Metrovacesa	316.7	Terra Lycos	-18.3
Endesa	245.5	CF Alba	-20.5
REE	242.1	Inditex	-24.6
Sonae SGPS	214.9	Aldeasa	-25.2
Ferrovial	202.2	Antena 3	-26.5
Brisa	181.3	Iberia	-59.8
Gamesa	157.3	Zardoya Otis	-118.3

2004E ROE (%)			
Ten Highest		Ten Lowest	
TPI	49.1	Viscofán	8.1
Metrovacesa	42.2	Telecinco	8.0
Jerónimo Martins	41.3	CF Alba	7.8
Telefónica Móviles	38.7	Tubacex	7.3
Gamesa	36.5	NH Hoteles	7.0
Altadis	31.5	Sol Meliá	6.3
TelePizza	31.0	Zeltia	-2.2
Inditex	26.1	Terra Lycos	-3.2
Arcelor	24.5	Sogecable	-13.8
Sacyr Valleherm	23.2	Jazztel	-33.6

Source: Bloomberg, JCF and Santander Central Hispano Bolsa estimates and forecasts.

VI. GROWTH MONITOR

2003-06F EPS CAGR (%)			
Ten Highest		Ten Lowest	
Sol Meliá	154.4	Jazztel	-45.4
TelePizza	63.0	Terra Lycos	-82.6
Ence	53.1	Sonae SGPS	-149.9
Cortefiel	45.7	Jerónimo Martins	-167.6
Uralita	40.4	Telefónica Móviles	-183.1
Acerinox	29.4	Sogecable	-184.9
Sos Cuétara	26.3	Telefónica	-187.4
OHL	24.4	PT Multimédia	-230.1
Inm. Urbis	22.3	Zeltia	-243.9
Aldeasa	21.4	Arcelor	-340.4

2003-06F DPS CAGR (%)			
Ten Highest		Ten Lowest	
Sol Meliá	122.4	Cementos Portland	1.8
TPI	42.4	B. Valencia	1.8
FCC	41.0	B. Pastor	1.6
Portugal Telecom	34.8	Ferrovial	0.1
Antena 3	34.2	CF Alba	0.0
BPI	29.3	B. Sabadell	-1.1
Banesto	29.3	Sacyr Valleherm	-1.3
Inditex	29.0	BCP	-6.6
Gas Natural	25.2	Prisa	-7.4
Amadeus	25.2	Uralita	-32.5

2003-06F EBITDA CAGR (%)			
Ten Highest		Ten Lowest	
PT Multimédia	44.7	Amadeus	2.8
Sogecable	44.7	Prosegur	2.4
Arcelor	35.6	Indra	0.5
OHL	32.3	Viscofán	-3.5
Inm. Colonial	26.7	NH Hoteles	-5.1
Acciona	26.7	Iberia	-8.5
Acerinox	23.1	Zeltia	-17.1
Ence	22.9	CF Alba	-37.5
Endesa	22.7	Jazztel	-159.9
Logista	21.5	Terra Lycos	-185.8

2003-06F Revenues CAGR (%)			
Ten Highest		Ten Lowest	
Inm. Colonial	38.2	Cementos Portland	2.0
Gamesa	27.5	Iberia	1.9
Logista	24.3	Jazztel	1.4
Sos Cuétara	21.9	TelePizza	0.2
Sacyr Valleherm	21.8	Repsol YPF	-0.1
Inditex	18.3	BBVA	-0.9
Telefónica Móviles	18.0	Viscofán	-1.2
B. Sabadell	16.8	Jerónimo Martins	-2.2
Sogecable	15.7	Enagás	-5.2
Acerinox	15.7	CF Alba	-21.4

2004E Net Margin (%)			
Ten Highest		Ten Lowest	
B. Popular	29.1	Abengoa	2.9
B. Valencia	28.7	Sos Cuétara	2.7
Metrovacesa	27.1	OHL	2.6
Bankinter	26.9	Corp. Mapfre	2.3
Banesto	26.9	Jerónimo Martins	2.0
Abertis	26.6	Sonae SGPS	0.8
Barón de Ley	25.0	Sogecable	-3.4
BBVA	24.8	Zeltia	-10.3
Grupo Santander	24.1	Terra Lycos	-12.9
B. Guipuzcoano	23.5	Jazztel	-29.8

2003-06F CFPS CAGR (%)			
Ten Highest		Ten Lowest	
PT Multimédia	44.3	Iberia	-8.0
Acciona	42.0	Ferrovial	-11.7
Zardoya Otis	38.3	NH Hoteles	-12.9
Ence	36.2	Aguas Barcelona	-16.0
Telefónica	32.5	Iberdrola	-38.0
Sogecable	29.7	CF Alba	-40.8
Acerinox	25.7	Zeltia	-52.4
Logista	25.3	Jazztel	-64.6
Inm. Colonial	25.0	Terra Lycos	-162.7
Cortefiel	23.3	Jerónimo Martins	-299.6

2004E EBITDA Margin (%)			
Ten Highest		Ten Lowest	
Abertis	68.7	Sonae SGPS	10.8
REE	52.0	Tubacex	10.7
Endesa	51.0	OHL	9.8
Barón de Ley	44.4	Sos Cuétara	9.6
Inm. Colonial	44.2	ACS	8.8
Telefónica	43.8	Jerónimo Martins	8.5
Telefónica Móviles	41.1	Iberia	7.5
Portugal Telecom	39.9	Zeltia	3.7
Cimpor	38.7	Terra Lycos	2.8
Metrovacesa	36.9	Jazztel	0.4

Potential to SCH Target Price (%)			
Ten Highest		Ten Lowest	
BCP	23.2	Altadis	-15.4
BES	22.1	Faes	-17.6
Ence	21.7	TelePizza	-18.2
Prisa	21.4	Endesa	-19.6
Repsol YPF	19.0	B. Guipuzcoano	-36.4
Ebro Puleva	16.5	Sos Cuétara	-38.8
B. Popular	16.2	B. Valencia	-49.7
Cimpor	16.1	Antena 3	-75.2
Telefónica	14.6	Telecinco	-83.2
Iberdrola	14.0	Enagás	-100.0

Source: Bloomberg, JCF and Santander Central Hispano Bolsa estimates and forecasts.

ANALYST CERTIFICATION: We, Jesús Gómez, Antonio Espasa and Manuel Preto, hereby certify that the views expressed in this research report accurately reflect our personal views about the subject companies and their securities. We also certify that we have not been promised compensation, either directly or indirectly, for expressing the recommendations in this report.

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Key to Investment Codes¹

Buy	Upside of more than 15%.
Hold	Upside of 10%-15%.
Underweight	Upside of less than 10%.

Note: New investment code criteria were implemented on January 1, 2005. Target prices set from January to June are for December 31 of the current year. Target prices set from July to December are for December 31 of the following year.

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Santander Central Hispano Bolsa expects to receive or intends to seek compensation for investment banking services from the following companies in the next three months: Acciona, ACS, FCC, Ferrovial, Altadis, Ebro Puleva, Faes, Amadeus, Iberia, Sacyr Vallehermoso, NH Hoteles, TelePizza, Sogecable, Endesa, Iberdrola, REE and Unión Fenosa.

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