

THE IBERIAN QUANT OBSERVER

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I. MACROECONOMIC ESTIMATES AND FORECASTS

Europe, the US and Japan – Estimates and Forecasts, 2002-06F

GDP	2002	2003	2004	Cons	2005F	Cons	2006F	Cons
Germany	0.1	-0.1	1.7	1.5	1.3	1.1	2.1	1.6
France	1.1	0.5	2.3	2.1	1.6	1.9	2.4	2.1
Italy	0.4	0.4	1.1	1.3	1.4	1.2	2.0	1.7
Spain	2.4	2.5	2.7	2.6	2.4	2.6	2.5	2.5
Portugal	0.4	-1.2	1.5	1.2	2.3	1.9	2.6	2.4
Euro-12	0.6	0.5	2.0	1.8	1.5	1.6	2.2	2.0
UK	1.8	2.2	3.1-	3.3	-	2.5	-	2.4
Argentina	(10.9)	8.8	8.8	7.1	4.7	5.7	4.5	3.4
Brazil	1.9	0.5	5.2	4.5	3.6	3.7	3.5	3.8
México	0.9	1.6	4.4	4.0	4.0	3.7	4.0	3.7
Japan	-0.3	2.5	-	4.3	-	1.1	-	1.8
US	1.9	3.0	4.4	4.4	2.9	3.5	3.1	3.4

CPI	2002	2003	2004	Cons	2005F	Cons	2006F	Cons
Germany	1.4	1.1	1.7	1.7	1.2	1.4	1.3	1.3
France	1.9	2.2	2.1	2.2	1.8	1.7	1.8	1.6
Italy	2.6	2.8	2.3	2.3	2.0	2.0	2.0	1.9
Spain	3.6	3.1	3.1	3.1	2.8	2.7	2.3	2.5
Portugal	3.6	3.3	2.5	2.4	2.2	2.3	2.2	2.3
Euro-12	2.3	2.1	2.1	2.1	1.7	1.8	1.7	1.7
UK	1.3	1.3	-1.4	1.4	-	1.7	-	1.8
Argentina	41.0	3.7	6.1	6.6	9.0	8.2	6.0	6.7
Brazil	12.5	9.3	7.6	7.3	6.2	5.7	5.0	5.0
México	5.7	4.0	5.2	4.7	4.0	4.0	4.0	3.8
Japan	-1.0	-0.3	0.0	-0.1	-	0.0	-	0.3
US	1.6	2.3	2.7	2.6	2.2	2.4	2.3	2.2

Financial Indicators	2002	2003	2004	Cons	2005F	Cons	2006F	Cons
Intervention rates								
Euro zone	2.75 (3.21)	2.00 (2.25)	2.00 (2.00)	-	2.25 (2.06)	2.75	3.25 (2.88)	3.50
US	1.25 (1.67)	1.00 (1.10)	2.25 (1.40)	-	3.50 (2.63)	3.50	4.25 (4.13)	-
3-month rates								
Euro zone	2.86 (3.26)	2.11 (2.26)	2.13 (2.08)	-	2.50 (2.23)	2.40	3.65 (3.18)	3.02
US	1.29 (1.72)	1.09 (1.14)	2.52 (1.56)	-	3.74 (2.93)	3.50	4.05 (4.15)	-
2-year bond yields								
Euro zone	2.72 (3.62)	2.61 (2.46)	2.48 (2.48)	-	3.25 (2.83)	-	4.35 (3.93)	-
US	1.60 (2.55)	1.82 (1.64)	3.06 (2.36)	-	4.50 (3.59)	-	3.75 (3.99)	-
10-year bond yields								
Euro zone	4.20 (4.77)	4.29 (4.09)	3.68 (4.06)	-	4.20 (4.05)	4.09	4.90 (4.60)	4.50
US	3.82 (4.53)	4.25 (3.99)	4.22 (4.25)	-	5.15 (4.60)	5.10	5.00 (4.18)	5.50
Currencies								
Euro-dollar	1.05 (0.95)	1.26 (1.14)	1.36 (1.24)	-	1.23 (1.22)	1.339	1.15 (1.18)	1.336

(*) Annual averages in brackets.

Source: Consensus forecasts (January 2005). Euro Zone Barometer (January 2005). Santander Central Hispano Investment and Santander Central Hispano Bolsa estimates and forecasts.



II. COUNTRY AND SECTOR MONITOR

Valuation Multiples

	Mkt Cap (€mn)	P/E (x)			EPS CAGR (%)	EV/EBITDA (x)				EBITDA CAGR (%)	P/CF (x)			CF CAGR (%)	GDY (%)		P/BV (x)	
		04E	05F	06F		04E	05F	06F	04E		05F	06F	05F		06F	05F	06F	
France (CAC 40)	851,831	14.6	13.5	12.3	11.0	7.4	7.0	6.3	8.8	9.3	8.6	8.1	7.5	2.9	3.3	2.3	2.1	
Germany (DAX 30)	586,355	15.3	13.5	11.9	22.9	6.3	5.6	5.0	8.4	7.5	7.2	6.5	7.3	2.9	3.2	1.9	1.7	
Italy (MIB 30)	474,731	17.6	15.5	14.5	15.8	6.6	6.4	6.1	5.1	7.2	7.1	6.8	4.5	4.0	4.1	2.7	2.6	
Portugal (PSI 20)	168	19.7	16.2	7.5	40.4	8.9	8.0	7.3	9.1	5.2	5.1	4.8	8.9	2.0	2.7	1.7	1.5	
Spain (IBEX35)	408,396	15.7	15.3	13.4	13.9	8.5	7.9	6.8	4.8	10.2	7.7	7.1	5.6	3.3	3.7	3.1	2.7	
DJ Stoxx 600	12,706,265	15.2	14.0	13.1	14.0	3.4	3.2	3.0	8.1	8.4	7.9	7.4	7.9	3.2	3.5	2.6	2.3	
DJ Stoxx 50	2,715,588	14.5	13.5	12.7	10.7	7.8	7.4	7.0	5.3	10.0	9.5	9.0	6.5	3.5	3.7	2.7	2.4	
DJ Euro Stoxx 50	1,854,147	14.6	13.3	12.3	12.8	6.6	6.3	5.8	6.1	8.2	7.7	7.4	6.3	3.5	3.8	2.4	2.2	
Iberia Capital Goods	27,904	9.2	8.7	12.3	29.9	5.5	4.6	5.9	11.8	5.7	5.6	6.9	4.3	3.1	2.8	1.6	1.6	
Iberia Construction	22,895	15.6	14.0	12.6	-15.6	9.0	8.3	7.6	13.3	9.1	8.3	7.3	-11.8	3.5	2.2	2.2	2.0	
Iberia Consumer Goods	32,207	22.1	19.6	18.0	19.5	10.1	9.0	8.7	11.0	12.9	11.4	11.2	13.4	2.6	2.0	4.2	4.0	
Iberia Consumer Services	41,493	17.5	14.4	16.8	5.6	10.9	10.0	11.5	2.1	8.5	8.6	9.8	-4.2	2.5	2.2	2.4	2.4	
Iberia Financials	154,372	17.0	14.0	12.9	16.9	NA	NA	NA	NA	NA	NA	NA	NA	3.1	3.8	1.9	2.0	
Iberia Oil & Gas	45,917	16.5	14.2	12.1	11.5	6.8	6.8	6.5	6.6	7.0	7.1	6.3	5.2	2.6	2.8	2.1	1.8	
Iberia TMTs	137,801	50.1	38.7	29.0	48.8	18.0	15.3	13.5	14.5	24.0	16.6	16.0	18.9	1.3	1.4	9.6	8.1	
Iberia Utilities	53,369	14.9	13.5	13.5	6.9	8.2	6.6	7.1	2.5	6.1	7.8	7.5	11.1	4.2	4.2	2.6	3.4	
Total Iberia	515,958	19.5	16.6	15.7	14.0	13.1	11.6	11.9	8.0	14.4	14.0	13.8	5.8	2.6	2.7	2.7	2.7	

Note: CAGRs are calculated over 2003-06F.

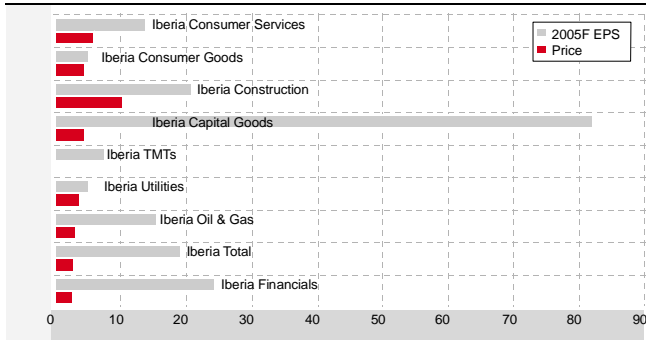
Source: Bloomberg, JCF and Santander Central Hispano Bolsa estimates and forecasts.

Market Performance (%)

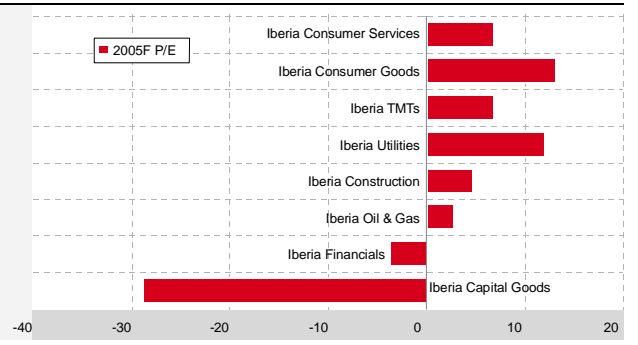
Index	Close 17-Mar	Last 12M			-1W	-1M	-3M	-6M	-12M	QTD	YTD	From	
		High	Low	12M High								12M Low	
France (CAC40)	4,040	4,108	3,452	-0.2	0.3	7.9	8.4	12.5	5.7	5.7	-1.7	17.0	
Germany (DAX30)	4,329	4,435	3,619	-0.7	-0.7	3.5	8.5	13.1	1.7	1.7	-2.4	19.6	
Italy (MIB30)	31,863	32,748	26,185	0.2	-1.3	4.0	13.6	18.5	2.1	2.1	-2.7	21.7	
Portugal (PSI20)	7,787	8,107	6,952	-1.3	-3.2	3.3	6.3	2.7	2.5	2.5	-3.9	12.0	
Spain (IBEX35)	9,269	9,648	7,539	-0.7	-3.1	4.5	14.6	18.5	2.1	2.1	-3.9	23.0	
DJ Stoxx 600	262	268	225	-0.4	-1.6	5.1	8.6	11.7	4.3	4.3	-2.4	16.3	
DJ Stoxx 50	2,866	2,947	2,523	-0.6	-1.7	4.0	5.7	8.2	3.3	3.3	-2.7	13.6	
DJ Euro Stoxx 50	3,050	3,118	2,560	-0.3	-0.7	5.5	9.4	10.5	3.4	3.4	-2.2	19.2	
Iberia Capital Goods	NA	NA	NA	-1.1	-2.3	9.8	13.7	26.1	4.6	4.6	-7.8	35.6	
Iberia Construction	NA	NA	NA	-0.5	-4.2	12.8	26.4	41.1	10.2	10.2	-7.6	44.3	
Iberia Consumer Goods	NA	NA	NA	-0.3	-2.0	6.6	19.2	34.3	4.7	4.7	-5.8	43.0	
Iberia Consumer Services	NA	NA	NA	-0.1	-4.2	9.1	16.1	30.0	6.0	6.0	-7.8	39.9	
Iberia Financials	NA	NA	NA	-1.7	-2.2	4.8	15.3	13.7	2.8	2.8	-5.0	23.4	
Iberia Oil & Gas	NA	NA	NA	-0.7	-2.4	5.2	15.4	19.1	3.3	3.3	-5.0	24.0	
Iberia TMTs	NA	NA	NA	-0.8	-4.5	1.1	11.0	10.5	0.1	0.1	-8.0	22.5	
Iberia Utilities	NA	NA	NA	1.1	-2.9	6.0	12.0	19.7	3.7	3.7	-4.8	22.8	
Total Iberia	NA	NA	NA	-0.8	-3.1	5.0	14.4	17.8	3.0	3.0	-6.4	26.9	

Source: Bloomberg.

DJ Stoxx 600 – YTD Changes in Prices and 2005F EPS Estimates by Sector (%)

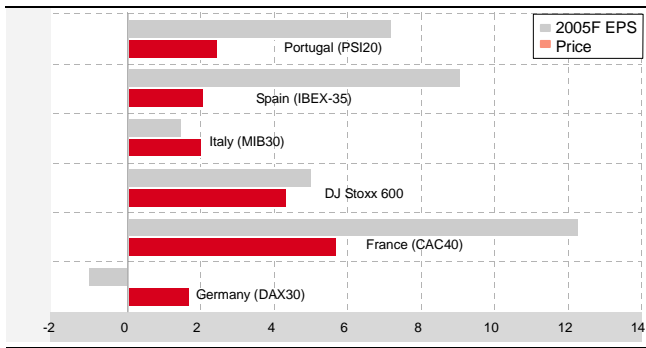


DJ Stoxx 600 – Relative Re-Rating/De-Rating in 2005F P/E by Sector (%)

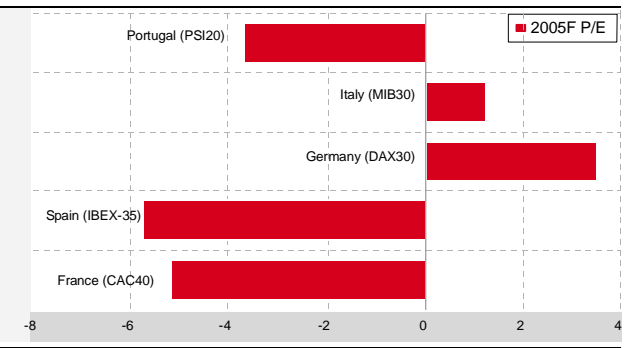


Source: Bloomberg, JCF and Santander Central Hispano Bolsa estimates.

DJ Stoxx 600 – YTD Changes in Prices and 2005F EPS Estimates by Country (%)



DJ Stoxx 600 – Relative Re-Rating/De-Rating in 2005F P/E by Country (%)



Source: Bloomberg, JCF and Santander Central Hispano Bolsa estimates.

III. STOCK RATING AND VALUATION MULTIPLES

Company	Ctry	Cury	Price 20/03/05	Mkt Cap (€ mn)	SCH Bolsa Recom	Target Price	Upside Potential (%)	Weighting (%) IBEX 35	PSI 20	Mkt Perform (%)			P/E (x)			03-06F EPS CAGR (%)			EV/EBITDA (x)			03-06F EBITDA CAGR (%)			P/CF (x)			03-06F CFPS CAGR (%)			GDY (%)			P/BV (x)			Company
										-1W	QTD	YTD	04E	05F	06F	04E	05F	06F	04E	05F	06F	04E	05F	06F	04E	05F	06F	04E	05F	06F	05F	06F	05F	06F	05F	06F	
Acerinox	SP	EUR	12.7	3,335	U/W	12.2	-3.7	0.9		0.5	7.3	7.3	11.0	8.7	17.3	15.3	6.5	5.1	8.3	16.4	6.5	6.2	9.4	12.3	2.7	2.7	1.6	1.5							Acerinox		
Arcelor	SP	EUR	18.2	11,612	U/W	15.2	-16.5	2.0		-2.2	2.8	2.8	5.4	5.8	8.2	66.1	4.1	3.4	4.1	20.5	3.6	4.0	4.5	1.1	3.3	3.3	1.0	1.0						Arcelor			
Cementos Portland	SP	EUR	49.7	1,385	Buy	67.4	35.5			-2.5	3.6	3.6	11.9	10.9	10.1	-2.5	5.5	5.0	4.6	2.4	7.0	6.5	6.2	-0.8	3.3	3.6	1.5	1.3						Cementos Portland			
Cimpor	POR	EUR	4.4	2,943	Hold	4.9	11.9		3.4	-0.2	5.5	5.5	16.3	14.8	NA	NA	NA	NA	NA	NA	7.1	6.7	NA	NA	4.4	NA	2.6	NA						Cimpor			
Ence	SP	EUR	24.0	611	Buy	28.0	16.7			-0.5	6.5	6.5	14.9	6.8	6.7	29.7	15.3	7.3	6.1	19.7	7.5	4.6	4.5	14.1	3.1	2.9	1.3	1.1						Ence			
Gamesa	SP	EUR	10.2	2,472	Buy	12.5	23.0	0.6		-2.0	-1.4	-1.4	11.2	14.2	12.1	0.4	6.3	8.4	7.4	12.4	6.7	6.7	5.9	8.3	2.3	2.7	3.0	2.6						Gamesa			
Tubacex	SP	EUR	2.3	307	U/W	1.9	-17.7			-4.1	22.2	22.2	22.7	15.3	13.3	56.5	9.8	8.3	7.5	26.4	10.4	8.9	7.5	18.0	2.2	3.1	1.8	1.5						Tubacex			
Uralita	SP	EUR	4.2	826	Buy	4.7	11.2			-2.8	12.1	12.1	19.1	20.0	17.4	-0.4	6.2	6.0	5.6	1.9	4.9	6.8	6.3	39.4	2.0	2.3	3.6	3.2						Uralita			
Zardoya Otis	SP	EUR	20.4	4,414	U/W	19.6	-3.9			-1.4	8.1	8.1	30.9	31.1	28.3	3.9	20.1	18.3	16.6	10.1	30.7	28.4	26.0	6.1	3.1	3.4	30.9	28.1						Zardoya Otis			
Capital Goods				27,904				3.5	3.4	-1.1	4.6	4.6	9.2	8.7	12.3	29.9	5.5	4.6	5.9	11.8	5.7	5.6	6.9	4.3	3.1	2.8	1.6	1.6						Capital Goods			
Acciona	SP	EUR	67.5	4,290	Buy	82.0	21.5	1.0		-0.7	3.7	3.7	17.6	15.9	13.6	-45.5	8.0	7.1	6.8	25.9	11.3	7.8	6.6	-36.5	3.1	3.7	1.5	1.4						Acciona			
ACS	SP	EUR	19.1	6,733	Buy	20.5	7.4	1.9		-0.7	13.6	13.6	14.5	12.6	11.1	16.7	7.3	6.5	5.8	8.7	9.4	8.7	9.1	-0.8	2.0	2.2	2.6	2.2						ACS			
FCC	SP	EUR	39.1	5,100	Hold	34.5	-11.7	0.9		-0.1	10.2	10.2	14.3	13.4	12.7	9.2	7.3	6.8	6.2	6.1	8.2	7.7	7.3	14.8	3.9	4.1	2.3	2.1						FCC			
Ferrovial	SP	EUR	42.8	6,008	Buy	49.9	16.5	1.4		-0.6	8.9	8.9	17.5	15.9	14.4	7.0	12.9	12.1	11.1	16.5	9.4	10.1	8.0	6.4	1.6	1.8	2.6	2.3						Ferrovial			
OHL	SP	EUR	8.5	765	U/W	9.5	11.2			-0.4	35.6	35.6	13.3	10.1	9.1	19.9	8.0	7.9	7.5	17.6	4.4	4.1	3.6	19.9	2.5	2.7	1.3	1.3						OHL			
Construction				22,895				5.1	0.0	-0.5	10.2	10.2	15.6	14.0	12.6	-15.6	9.0	8.3	7.6	13.3	9.1	8.3	7.3	-11.8	3.5	2.2	2.2	2.0						Construction			
Aldeasa	SP	EUR	35.8	751	U/W	34.5	-3.5			0.6	15.0	15.0	22.5	20.2	19.1	11.2	10.3	9.5	8.5	8.7	14.0	12.4	11.4	10.7	3.2	3.2	3.6	3.4						Aldeasa			
Altadis	SP	EUR	31.7	8,970	U/W	30.7	-3.1	2.5		0.3	-6.0	-6.0	18.1	15.7	13.9	31.1	9.1	8.0	7.5	7.1	11.1	10.2	9.2	21.4	3.2	3.6	5.9	5.7						Altadis			
Barón de Ley	SP	EUR	38.8	300	U/W	34.4	-11.3			-1.5	2.1	2.1	13.9	17.0	16.7	-5.7	9.1	8.4	7.9	3.7	8.9	10.9	10.4	-0.7	0.0	0.0	1.7	1.6						Barón de Ley			
Cortefiel	SP	EUR	13.2	1,032	Buy	14.4	-8.7			-1.9	13.4	13.4	16.4	12.5	11.0	46.3	7.7	6.3	5.5	27.4	8.9	7.3	6.5	25.5	3.2	3.5	2.5	2.2						Cortefiel			
Ebro Puleva	SP	EUR	12.7	1,954	Buy	15.9	25.2			-3.8	21.0	21.0	16.2	13.7	11.3	19.9	8.1	8.5	7.1	14.4	8.0	6.4	6.3	13.3	2.8	3.0	1.7	1.6						Ebro Puleva			
Faes	SP	EUR	15.6	771	U/W	11.5	-26.2			0.5	14.6	14.6	30.0	38.5	36.3	-2.3	21.5	22.4	21.7	-4.1	18.0	22.0	21.2	-3.8	0.0	0.0	5.6	5.2						Faes			
Inditex	SP	EUR	22.7	14,118	Buy	27.9	23.0	2.4		-0.6	4.4	4.4	24.0	20.2	17.5	21.9	11.7	9.8	8.4	23.2	15.4	13.0	11.2	22.3	3.2	1.8	4.7	4.2						Inditex			
Jerónimo Martins	POR	EUR	11.6	1,460	Buy	11.6	0.0	1.7		4.5	19.6	19.6	19.1	19.7	NA	NA	NA	NA	NA	NA	6.8	6.7	NA	NA	2.0	NA	4.3	NA						Jerónimo Martins			
Sos Cuétara	SP	EUR	38.9	1,112	U/W	24.0	-38.2			0.4	18.3	18.3	33.0	28.5	23.7	26.7	16.7	13.1	11.2	23.7	17.0	14.9	13.2	3.6	7.4	7.4	3.0	2.7						Sos Cuétara			
Viscofán	SP	EUR	7.9	388	U/W	8.0	0.8			-1.1	6.6	6.6	36.2	51.9	41.3	-14.5	9.2	8.2	7.0	1.4	16.2	15.2	14.8	-6.9	0.8	1.0	1.5	1.4						Viscofán			
Zelitia	SP	EUR	6.7	1,351	U/W	4.7	-30.9			-1.2	30.7	30.7	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	NM	0.0	0.0	4.4	0.0						Zelitia			
Consumer Goods				32,207				4.9	1.7	-0.3	4.7	4.7	22.1	19.6	18.0	19.5	10.1	9.0	8.7	11.0	12.9	11.4	11.2	13.4	2.6	2.0	4.2	4.0						Consumer Goods			
NH Hoteles	SP	EUR	10.1	1,207	Buy	12.1	19.8	0.3		-0.1	3.5	3.5	28.6	29.6	14.7	17.3	10.6	11.4	8.6	12.7	11.6	10.2	7.8	-0.3	1.7	3.4	1.9	1.7						NH Hoteles			
Sol Meliá	SP	EUR	8.9	1,641	Buy	10.4	16.6			-1.0	21.6	21.6	27.3	14.1	11.2	56.7	11.3	9.4	7.7	8.5	8.7	6.3	5.5	16.0	1.1	1.4	1.9	1.6						Sol Meliá			
TelePizza	SP	EUR	1.7	389	U/W	1.4	-22.4			-4.4	16.0	16.0	20.2	17.8	17.2	-218.3	9.3	8.5	7.8	4.4	9.0	9.7	9.5	71.2	2.5	2.8	4.5	3.9						TelePizza			
Amadeus	SP	EUR	7.3	4,306	U/W	7.4	1.1	1.2		0.7	-4.0	-4.0	22.2	21.4	18.0	14.6	7.5	7.2	6.1	3.8	10.3	10.0	9.3	0.6	1.4	1.7	4.0	3.4						Amadeus			
Iberia	SP	EUR	2.6	2,419	Hold	2.9	10.5	0.7		-1.5	1.2	1.2	11.0	4.9	29.3	-17.5	11.8	14.3	16.3	-6.3	6.0	4.7	8.7	-9.1	9.7	1.9	1.3	1.3						Iberia			
Logista	SP	EUR	39.1	1,787	Buy	47.7	20.2			-2.0	-2.0	-2.0	20.0	18.5	15.8	12.8	12.8	8.3	7.2	17.7	11.8	10.7	12.6	25.4	2.7	3.2	3.2	3.4						Logista			
Abertis	SP	EUR	17.4	9,602	U/W	15.4	-11.7	2.5		0.9	7.7	7.7	24.1	20.7	19.0	NA	14.1	13.3	12.5	NA	13.7	12.9	12.0	NA	3.2	3.5	2.8	2.7						Abertis			
Brisa	POR	EUR	6.5	3,892	Buy	7.5	15.6	8.0		0.9	-3.9	-3.9	19.3	19.3	NA	NA	NA	NA	NA	NA	12.0	11.5	NA	NA	3.9	NA	2.6	NA						Brisa			
Inm. Colonial	SP	EUR	35.4	1,981	Buy	41.0	16.0			-0.7	19.5	19.5	16.7	13.1	13.1	20.7	16.4	13.4	13.5	30.8	5.8	8.6	8.5	27.8	3.0	3.3	2.3	2.1						Inm. Colonial			
Inm. Urbis	SP	EUR	11.8	1,508	U/W	12.5	5.8	0.8		-4.6	10.7	10.7	16.5	12.2	10.8	24.2	13.4	12.2	11.7	21.0	9.0	18.8	9.5	2.9	2.7	3.1	1.9	1.7						Inm. Urbis			
Metrovacesa	SP	EUR	38.5	2,728	U/W	39.5	2.6	0.8		0.2	12.6	12.6	11.7	10.2	9.6	13.6	15.1	15.0	13.9	14.0	14.7	8.8	8.3	-1.3	2.4	2.8	3.0	2.4						Metrovacesa			
Sacyr Vallehermoso	SP	EUR	13.4	3,574	Hold	14.9	11.2	0.8		-0.4	10.5																										

IV. MOMENTUM MONITOR

1M Stock Market Performance (%)			
Ten Highest		Ten Lowest	
Jazztel	19.8	Abertis	-6.3
B. Guipuzcoano	14.8	TelePizza	-6.5
Antena 3	12.3	Inm. Colonial	-6.8
Prosegur	12.2	Logista	-7.1
Jerónimo Martins	8.0	Acciona	-7.2
Terra Lycos	6.2	Brisa	-7.2
OHL	5.2	Tubacex	-8.7
Zeltia	5.0	Ferrovial	-8.8
Telecinco	3.6	Enagás	-11.5
B. Pastor	3.5	REE	-15.3

Performance from 12M High (%)			
Ten Highest		Ten Lowest	
Sos Cuétara	-0.1	Iberia	-10.1
Prosegur	-0.2	TelePizza	-10.3
Banesto	-0.4	OHL	-10.6
Aldeasa	-0.6	Brisa	-11.2
Jazztel	-0.8	Logista	-11.7
Jerónimo Martins	-0.9	Ferrovial	-12.0
Faes	-2.0	Enagás	-13.7
Antena 3	-2.0	REE	-16.2
B. Pastor	-2.2	Sogecable	-19.2
Cimpor	-2.2	Gamesa	-23.0

3M Consensus Recommendation ¹			
Ten Highest		Ten Lowest	
Jazztel	3.0	Prisa	1.6
Faes	2.7	Banesto	1.6
BES	2.7	PT Multimédia	1.6
B. Valencia	2.6	Jerónimo Martins	1.6
Sos Cuétara	2.6	Ferrovial	1.5
Cimpor	2.5	Inditex	1.4
B. Guipuzcoano	2.5	Telefónica	1.4
Metrovacesa	2.5	Sonae SGPS	1.3
Zardoya Otis	2.5	Arcelor	1.3
CF Alba	2.4	BPI	1.3

2004 Consensus EPS / SCH 2004F EPS (%)			
Ten Highest		Ten Lowest	
Jerónimo Martins	51.7	Sacyr Vallehermo	-14.8
Gamesa	27.2	Cortefiel	-15.2
NH Hoteles	25.7	Metrovacesa	-16.1
Logista	25.7	Ence	-17.1
Portugal Telecom	25.4	Aguas Barcelona	-23.0
Uralita	21.7	Jazztel	-33.4
Telefónica	20.4	Sol Meliá	-41.6
Corp. Mapfre	16.0	Zeltia	-41.8
Amadeus	15.7	Iberia	-51.4
BPI	15.1	Sogecable	-63.0

3M Stock Market Performance (%)			
Ten Highest		Ten Lowest	
Jazztel	51.3	TPI	0.4
B. Guipuzcoano	33.9	Altadis	0.1
OHL	31.4	Telefónica Móviles	0.1
Zeltia	27.2	Telefónica	-0.1
Sol Meliá	24.5	Portugal Telecom	-0.1
Inm. Colonial	23.4	BBVA	-0.6
Ebro Puleva	21.9	Gas Natural	-0.8
Tubacex	21.6	EDP	-1.8
CF Alba	19.8	Sogecable	-2.5
Prosegur	19.7	Brisa	-3.0

Performance from 12M Low (%)			
Ten Highest		Ten Lowest	
Jazztel	404.2	Ence	18.2
Inm. Colonial	83.9	PT Multimédia	17.1
Antena 3	75.8	Sogecable	16.7
Sos Cuétara	74.2	BPI	14.3
Amadeus	70.7	Cimpor	13.2
Cortefiel	67.3	Viscofán	12.8
Telecinco	65.9	Portugal Telecom	11.7
Aldeasa	65.1	Gamesa	7.4
B. Guipuzcoano	60.2	EDP	6.1
Jerónimo Martins	57.1	BES	3.3

3M Positive to Negative Recommendations (x)			
Ten Highest		Ten Lowest	
Telefónica	23.0	Abertis	0.2
Inditex	17.0	Sos Cuétara	0.2
ACS	11.0	Metrovacesa	0.1
Iberdrola	8.0	Bankinter	0.1
Prisa	8.0	Cimpor	0.0
Banesto	7.0	Faes	0.0
Jerónimo Martins	7.0	BES	0.0
Ferrovial	6.5	B. Valencia	0.0
REE	6.0	B. Guipuzcoano	0.0
EDP	4.0	Jazztel	0.0

Most Recommended Stocks (% of Buys)			
Ten Highest		Ten Lowest	
Arcelor	90.9	Abertis	11.8
BPI	83.3	Aldeasa	9.1
Inditex	81.0	Metrovacesa	7.7
Sonae SGPS	75.0	Bankinter	4.8
Telefónica	74.2	Cimpor	0.0
Corp. Mapfre	71.4	Faes	0.0
Jerónimo Martins	70.0	BES	0.0
Ferrovial	68.4	B. Valencia	0.0
Sogecable	68.4	B. Guipuzcoano	0.0
Ebro Puleva	64.3	Jazztel	0.0

(1) 1 = Buy; 2 = Hold; 3 = Sell.

Source: Bloomberg, JCF and Santander Central Hispano Bolsa estimates and forecasts.



V. VALUE MONITOR

2004 P/E (x)			
Ten Highest		Ten Lowest	
Viscofán	51.9	Repsol YPF	10.6
Faes	38.5	Metrovacesa	10.2
Zardoya Otis	31.1	OHL	10.1
PT Multimédia	30.5	Sacyr-Valleherm	9.0
NH Hoteles	29.6	Acerinox	8.7
Sos Cuétara	28.5	Ence	6.8
CF Alba	27.1	Arcelor	5.8
B. Valencia	26.4	Iberia	4.9
B. Guipuzcoano	23.7	Jazztel	-8.4
Prisa	23.2	Zeltia	-74.5

2004 GDY (%)			
Ten Highest		Ten Lowest	
Iberia	9.7	B. Valencia	0.7
Sos Cuétara	7.4	Prisa	0.6
Portugal Telecom	6.0	CF Alba	0.4
BPI	5.5	Faes	0.0
TPI	4.9	Jazztel	0.0
EDP	4.7	Zeltia	0.0
Iberdrola	4.5	Barón de Ley	0.0
Endesa	4.4	Sogecable	0.0
Cimpor	4.4	Sonae SGPS	0.0
Telecinco	4.2	Terra Lycos	0.0

2004 P/CF (x)			
Ten Highest		Ten Lowest	
Zardoya Otis	28.4	Sacyr Valleherm	5.6
Faes	22.0	Portugal Telecom	5.5
Terra Lycos	19.5	Repsol YPF	5.0
Inm. Urbis	18.8	EDP	4.8
PT Multimédia	16.1	Iberia	4.7
Indra	16.0	Abengoa	4.7
Antena 3	15.5	Sonae SGPS	4.6
Telecinco	15.4	Ence	4.6
Viscofán	15.2	OHL	4.1
Iberdrola	14.9	Arcelor	4.0

2004 P/BV (x)			
Ten Highest		Ten Lowest	
Zardoya Otis	30.9	Acciona	1.5
Jazztel	10.8	Viscofán	1.5
TPI	10.4	Cementos Portland	1.5
Sogecable	8.5	Sacyr Vallehermoso	1.4
Telecinco	7.6	Ence	1.3
Telefónica Móviles	6.4	OHL	1.3
Antena 3	6.4	Iberia	1.3
Altadis	5.9	EDP	1.1
Faes	5.6	Terra Lycos	1.1
Indra	4.9	Arcelor	1.0

Revisions to 2004 EPS YTD (%)			
Ten Highest		Ten Lowest	
Terra Lycos	179	Sacyr Valleherm	-10.9
Arcelor	138	Aguas Barcelona	-11.9
Antena 3	87.3	Ence	-13.5
Inm. Colonial	73.7	Altadis	-13.7
Sonae SGPS	54.6	Prosegur	-15.8
PT Multimédia	48.6	Faes	-18.0
Cortefiel	40.6	NH Hoteles	-29.2
Tubacex	40.3	Viscofán	-29.2
Inm. Urbis	40.1	Cimpor	-39.6
Acerinox	39.6	Sogecable	-87.9

2004 CFPS/DPS (%)			
Ten Highest		Ten Lowest	
Sol Meliá	14.1	Iberia	2.2
Abengoa	12.9	CF Alba	2.0
Prisa	11.7	PT Multimedia	2.0
OHL	9.9	Inm. Urbis	2.0
Prosegur	8.4	Telecinco	1.6
Viscofán	8.3	Indra	1.5
Arcelor	7.7	Iberdrola	1.5
Uralita	7.3	TPI	1.5
Jerónimo Martins	7.3	Zardoya Otis	1.1
Amadeus	7.3	Sos Cuétara	0.9

2004 D/E (%)			
Ten Highest		Ten Lowest	
Telefónica			
Móviles	307.5	Terra Lycos	-15.2
Inm. Colonial	252.2	CF Alba	-21.1
Metrovacesa	246.1	Logista	-22.9
REE	242.1	Jazztel	-23.1
Sogecable	239.3	Indra	-25.1
Sacyr Vallehermo	238.5	Amadeus	-25.7
Sonae SGPS	225.1	Aldeasa	-28.7
OHL	210.8	Antena 3	-52.1
Brisa	189.1	Telecinco	-63.5
Ferrovial	160.0	Iberia	-69.0

2004 ROE (%)			
Ten Highest		Ten Lowest	
Zardoya Otis	103.8	Acciona	9.5
TPI	52.3	EDP	8.4
Telecinco	50.6	CF Alba	8.2
Antena 3	42.6	NH Hoteles	6.4
Telefónica Móviles	38.0	Viscofán	6.0
Altadis	37.7	Sogecable	4.6
Metrovacesa	33.3	Sonae SGPS	1.1
Iberdrola	31.9	Terra Lycos	-0.6
Iberia	28.4	Zeltia	-5.7
TelePizza	26.9	Jazztel	-75.2

Source: Bloomberg, JCF and Santander Central Hispano Bolsa estimates and forecasts.

VI. GROWTH MONITOR

2003-06F EPS CAGR (%)			
Ten Highest		Ten Lowest	
Arcelor	66.1	Aguas Barcelona	-0.2
PT Multimédia	59.5	Sacyr Valleherm	-0.5
Portugal Telecom	59.0	Faes	-2.3
Sol Meliá	56.7	Cementos Port	-2.5
Tubacex	56.5	Barón de Ley	-5.7
Prisa	46.5	Jazztel	-10.3
Cortefiel	46.3	Viscofán	-14.5
Altadis	31.1	Iberia	-17.5
Ence	29.7	Acciona	-45.5
Gas Natural	28.5	Terra Lycos	-129.2

2003-06F DPS CAGR (%)			
Ten Highest		Ten Lowest	
PT Multimédia	110.8	Aguas Barcelona	5.0
Telecinco	89.5	Cementos Port	3.6
Sol Meliá	44.2	B. Valencia	1.4
Indra	35.7	Gamesa	0.4
Cortefiel	32.8	Abengoa	0.0
Amadeus	26.0	Sacyr Valleherm	-0.5
Inm. Urbis	24.2	Metrovacesa	-6.8
Portugal Telecom	21.9	Uralita	-7.2
OHL	21.5	Viscofán	-15.4
Logista	20.8	Faes	0.0

2003-06F EBITDA CAGR (%)			
Ten Highest		Ten Lowest	
Jazztel	60.3	FCC	6.1
Antena 3	42.8	Repsol YPF	4.5
Sogecable	36.6	TelePizza	4.4
Inm. Colonial	30.8	Amadeus	3.8
Cortefiel	27.4	Barón de Ley	3.7
Tubacex	26.4	Cementos Port	2.4
Acciona	25.9	Uralita	1.9
Sos Cuétara	23.7	Viscofán	1.4
Inditex	23.2	Faes	-4.1
PT Multimédia	21.9	Iberia	-6.3

2003-06F Revenues CAGR (%)			
Ten Highest		Ten Lowest	
Inm. Colonial	31.6	Barón de Ley	3.8
Jazztel	20.5	Repsol YPF	3.1
Logista	20.4	Viscofán	2.9
Inditex	20.0	Cementos Portland	2.3
Telefónica Móviles	18.5	PT Multimédia	2.0
Telefónica	18.5	TelePizza	1.2
Gamesa	18.2	Zeltia	1.2
Grupo Santander	17.3	Faes	0.8
Tubacex	16.8	Enagás	-4.0
Inm. Urbis	15.4	Uralita	-8.2

2004 Net Margin (%)			
Ten Highest		Ten Lowest	
Brisa	35.0	Sos Cuétara	3.2
B. Popular	32.3	Abengoa	3.1
Metrovacesa	31.6	OHL	3.1
B. Valencia	30.6	Corp. Mapfre	2.9
Telecinco	29.8	Jerónimo Martins	1.9
Abertis	29.5	Sogecable	1.4
Bankinter	29.5	Sonae SGPS	0.1
Banesto	29.1	Terra Lycos	-1.4
B. Sabadell	27.1	Zeltia	-22.3
BBVA	26.1	Jazztel	-48.2

2003-06F CFPS CAGR (%)			
Ten Highest		Ten Lowest	
Zeltia	512.7	Barón de Ley	-0.7
TelePizza	71.2	Cementos Portland	-0.8
Endesa	64.0	ACS	-0.8
Terra Lycos	56.9	Metrovacesa	-1.3
Uralita	39.4	Faes	-3.8
Inm. Colonial	27.8	Viscofán	-6.9
Cortefiel	25.5	Iberia	-9.1
Logista	25.4	Sacyr Valleherm	-13.6
PT Multimédia	24.0	Acciona	-36.5
Inditex	22.3	Jazztel	-187.1

2004 EBITDA Margin (%)			
Ten Highest		Ten Lowest	
Brisa	83.8	OHL	11.8
Abertis	69.3	Sonae SGPS	11.2
REE	52.0	Aldeasa	10.7
Barón de Ley	44.0	Terra Lycos	10.2
Telecinco	43.5	Sos Cuétara	8.9
Telefónica	43.1	ACS	8.8
Inm. Colonial	42.0	Jerónimo Martins	8.3
Portugal Telecom	40.7	Iberia	6.2
Cimpor	39.1	Zeltia	-3.6
Telefónica Móviles	38.8	Jazztel	-25.8

Potential to SCH Target Price (%)			
Ten Highest		Ten Lowest	
Cementos Port	35.5	FCC	-11.7
Sogecable	35.1	Abertis	-11.7
Ebro Puleva	25.2	Arcelor	-16.5
Enagás	24.3	Tubacex	-17.7
Gamesa	23.0	TelePizza	-22.4
Inditex	23.0	Faes	-26.2
B. Pastor	22.8	B. Guipuzcoano	-26.5
Acciona	21.5	Zeltia	-30.9
Iberdrola	21.2	Sos Cuétara	-38.2
EDP	21.0	B. Valencia	-49.5

Source: Bloomberg, JCF and Santander Central Hispano Bolsa estimates and forecasts.

ANALYST CERTIFICATION: We, Jesús Gómez and Antonio Espasa, hereby certify that the views expressed in this research report accurately reflect our personal views about the subject companies and their securities. We also certify that we have not been promised compensation, either directly or indirectly, for expressing the recommendations in this report.

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Key to Investment Codes¹

Buy	Upside of more than 15%.
Hold	Upside of 10%-15%.
Underweight	Upside of less than 10%.

Note: New investment code criteria were implemented on January 1, 2005. Target prices set from January to June are for December 31 of the current year. Target prices set from July to December are for December 31 of the following year.

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Santander Central Hispano Bolsa expects to receive or intends to seek compensation for investment banking services from the following companies in the next three months: Brisa, Sonae SGPS, Banesto, BES, Grupo Santander, Corporación Mapfre, Repsol YPF, Sogecable and Antena 3.

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