

THE IBERIAN QUANT OBSERVER

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I. MACROECONOMIC ESTIMATES AND FORECASTS

Europe, the US and Japan – Estimates and Forecasts, 2002-06F

GDP	2002	2003	2004	Cons	2005F	Cons	2006F	Cons
Germany	0.1	-0.1	1.2	1.5	1.3	1.2	2.1	1.6
France	1.1	0.5	2.1	2.1	1.6	1.8	2.4	2.1
Italy	0.4	0.4	1.2	1.3	1.4	1.4	2.0	1.7
Spain	2.4	2.5	2.5	2.6	2.4	2.5	2.5	2.5
Portugal	0.4	-1.2	1.5	1.2	2.3	2.2	2.6	-
Euro-12	0.6	0.5	1.8	1.8	1.5	1.7	2.2	2.0
UK	1.8	2.2	-	3.3	-	2.6	-	-
Argentina	(10.9)	8.8	8.4	7.1	4.7	4.3	4.5	-
Brazil	1.9	0.5	4.9	4.5	3.6	3.5	3.5	-
Mexico	0.7	1.3	4.0	4.0	4.0	3.6	4.0	-
Japan	-0.3	2.5	-	4.3	-	1.8	-	1.8
US	1.9	3.0	4.3	4.4	2.9	3.5	3.1	3.4

CPI	2002	2003	2004	Cons	2005F	Cons	2006F	Cons
Germany	1.4	1.1	1.6	1.7	1.2	1.3	1.3	1.3
France	1.9	2.2	2.3	2.2	1.8	1.7	1.8	1.6
Italy	2.6	2.8	2.3	2.3	2.0	2.1	2.0	1.9
Spain	3.6	3.1	2.9	3.1	2.8	2.8	2.3	2.5
Portugal	3.6	3.3	2.5	2.4	2.2	2.2	2.2	-
Euro-12	2.3	2.1	2.1	2.1	1.7	1.8	1.7	1.7
UK	1.3	1.3	-	1.4	-	1.8	-	-
Argentina	41.0	3.7	5.7	6.6	9.0	7.5	6.0	-
Brazil	12.5	9.3	7.6	7.3	6.2	5.9	5.0	-
Mexico	5.7	4.0	5.2	4.7	4.0	4.0	4.0	-
Japan	-1.0	-0.3	-	-0.1	-	0.0	-	0.4
US	1.6	2.3	2.6	2.6	2.2	2.3	2.3	2.3

Financial Indicators	2002	2003	2004	Cons	2005F	Cons	2006F	Cons
Intervention rates								
Euro zone	2.75 (3.21)	2.00 (2.25)	2.00 (2.00)	-	2.25 (2.06)	2.75	3.25 (2.88)	3.50
US	1.25 (1.67)	1.00 (1.10)	2.25 (1.40)	-	3.25 (2.63)	3.50	4.25 (4.13)	-
3M rates								
Euro zone	2.86 (3.26)	2.11 (2.26)	2.13 (2.08)	-	2.50 (2.23)	2.41	3.65 (3.18)	2.92
US	1.29 (1.72)	1.09 (1.14)	2.52 (1.56)	-	3.74 (2.93)	3.50	4.05 (4.15)	-
2Y bond yields								
Euro zone	2.72 (3.62)	2.61 (2.46)	2.48 (2.48)	-	3.25 (2.83)	-	4.35 (3.93)	-
US	1.60 (2.55)	1.82 (1.64)	3.06 (2.36)	-	4.50 (3.59)	-	3.75 (3.99)	-
10Y bond yields								
Euro zone	4.20 (4.77)	4.29 (4.09)	3.68 (4.06)	-	4.20 (4.05)	4.19	4.90 (4.60)	4.46
US	3.82 (4.53)	4.25 (3.99)	4.22 (4.25)	-	5.15 (4.60)	5.10	5.00 (4.18)	5.50
Exchange rates								
Euro-dollar	1.05 (0.95)	1.26 (1.14)	1.36 (1.24)	-	1.23 (1.22)	1.339	1.15 (1.18)	1.336

(*) Annual averages in brackets.

Source: Consensus forecasts (January 2005). Euro Zone Barometer (January 2005). Santander Central Hispano Investment and Santander Central Hispano Bolsa estimates and forecasts.



II. COUNTRY AND SECTOR MONITOR

Valuation Multiples

	Mkt Cap (€ mn)	P/E (x)			EPS CAGR (%)	EV/EBITDA (x)			EBITDA CAGR (%)	P/CF (x)			CF CAGR (%)	GDY (%)		P/BV (x)	
		04E	05F	06F		04E	05F	06F		04E	05F	06F		05F	06F	05F	06F
France (CAC 40)	838,614	14.4	13.3	12.0	10.7	7.6	6.9	6.3	7.9	10.9	8.3	7.7	6.9	2.8	3.1	2.2	2.0
Germany (DAX 30)	590,600	15.4	13.5	11.9	22.8	6.3	5.6	5.0	9.1	7.6	7.2	6.6	7.7	2.8	3.1	2.0	1.8
Italy (MIB 30)	479,553	17.7	15.9	14.7	16.0	6.6	6.5	6.2	4.9	7.9	7.5	7.2	4.3	3.8	3.9	2.9	2.7
Portugal (PSI 20)	50,075	18.3	14.9	12.4	21.0	8.7	8.1	7.2	8.4	7.0	6.4	5.9	9.2	3.6	4.2	2.2	2.0
Spain (IBEX35)	417,976	16.3	15.3	13.1	13.4	8.4	8.0	7.0	3.8	12.3	9.1	7.4	5.5	3.2	3.6	3.3	2.9
DJ Stoxx 600	12,693,207	15.3	14.0	13.0	13.6	3.3	3.0	2.7	7.1	8.4	7.8	7.5	7.3	3.1	3.4	2.4	2.2
DJ Stoxx 50	2,723,106	14.6	13.5	12.7	10.5	7.7	7.3	6.9	5.5	9.9	9.4	9.0	6.4	3.4	3.6	2.6	2.4
DJ Euro Stoxx 50	1,852,102	14.7	13.3	12.3	12.6	6.7	6.2	5.8	6.0	8.0	7.7	7.3	6.2	3.4	3.7	2.4	2.2
Iberia Capital Goods	28,021	27.0	9.3	8.6	71.8	9.1	5.8	4.8	24.7	7.7	5.9	5.6	19.4	2.6	3.0	1.9	1.6
Iberia Construction	23,906	8.0	16.6	14.8	8.9	10.5	9.4	8.6	15.5	5.3	10.1	9.0	4.4	3.0	3.3	2.5	2.3
Iberia Consumer Goods	32,538	29.2	21.6	18.9	24.6	11.5	10.2	8.8	12.4	16.1	13.1	11.6	19.1	1.4	1.8	4.5	4.1
Iberia Consumer Services	42,594	20.4	18.6	18.2	16.8	12.8	11.9	11.1	14.7	7.8	9.6	9.1	-8.6	1.8	2.0	2.8	2.6
Iberia Financials	155,467	20.8	16.8	15.4	16.9	NA	NA	NA	NA	NA	NA	NA	NA	2.5	2.8	2.5	2.3
Iberia Oil & Gas	45,794	16.8	14.3	14.0	-0.8	7.6	6.7	6.6	6.0	7.3	7.1	7.0	4.2	2.2	2.6	2.2	2.0
Iberia TMTs	143,910	84.0	51.0	39.3	-188.8	21.2	18.8	15.8	16.1	26.7	25.0	17.1	26.1	1.0	1.2	11.6	10.2
Iberia Utilities	53,961	16.6	15.3	13.9	9.0	8.9	7.7	7.1	5.2	6.0	7.6	6.6	-7.9	3.8	4.1	1.9	1.8
Total Iberia	526,192	23.5	19.5	17.6	36.6	15.5	13.3	12.0	11.8	14.5	15.8	13.7	4.5	2.1	2.4	3.1	2.8

Note: CAGRs are calculated over 2003-06F.

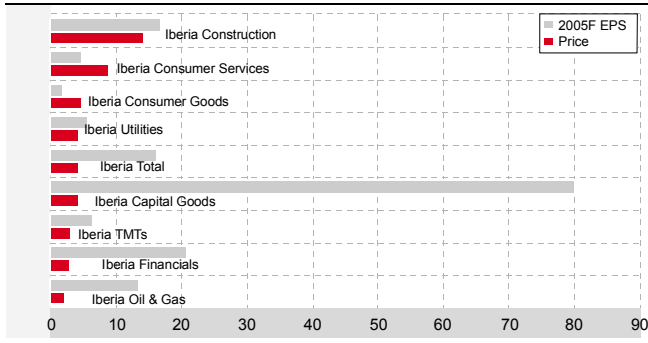
Source: Bloomberg, JCF and Santander Central Hispano Bolsa estimates and forecasts.

Market Performance (%)

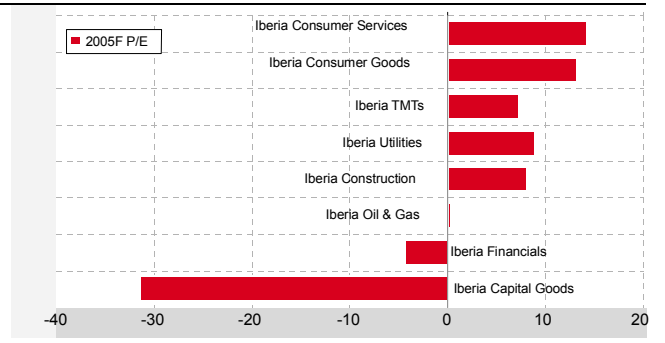
Index	Close 4-Feb	Last 12M			-1W	-1M	-3M	-6M	-12M	QTD	YTD	From	
		High	Low	12M High								12M Low	
France (CAC40)	3,974	3,976	3,452	1.5	2.5	5.1	12.6	9.6	4.0	4.0	0.0	15.1	
Germany (DAX30)	4,369	4,374	3,619	2.7	1.2	7.5	17.2	8.0	2.6	2.6	-0.1	20.7	
Italy (MIB30)	32,367	32,425	26,185	2.1	2.9	9.6	20.8	17.4	3.7	3.7	-0.2	23.6	
Portugal (PSI20)	8,085	8,094	6,952	0.9	3.8	7.6	15.1	12.9	6.4	6.4	-0.1	16.3	
Spain (IBEX35)	9,465	9,487	7,539	2.6	4.7	10.4	23.2	17.9	4.2	4.2	-0.2	25.6	
DJ Stoxx 600	263	263	225	2.5	3.3	7.0	14.4	11.6	4.8	4.8	-0.1	16.9	
DJ Stoxx 50	2,887	2,894	2,523	2.4	2.4	4.5	12.0	7.3	4.0	4.0	-0.2	14.4	
DJ Euro Stoxx 50	3,051	3,055	2,560	2.2	2.4	6.1	16.5	7.7	3.4	3.4	-0.1	19.2	
Iberia Capital Goods	NA	NA	NA	4.0	7.4	14.1	21.5	27.4	5.0	5.0	NA	38.1	
Iberia Construction	NA	NA	NA	3.6	12.6	29.8	37.3	45.3	15.1	15.1	-1.0	53.6	
Iberia Consumer Goods	NA	NA	NA	2.6	7.4	16.6	28.0	37.9	4.9	4.9	NA	43.6	
Iberia Consumer Services	NA	NA	NA	2.5	8.2	16.9	28.1	33.8	8.9	8.9	-3.2	45.5	
Iberia Financials	NA	NA	NA	2.0	3.9	8.2	20.9	11.7	4.1	4.1	-1.6	25.4	
Iberia Oil & Gas	NA	NA	NA	2.1	4.2	12.5	17.1	19.3	3.0	3.0	-0.9	24.2	
Iberia TMTs	NA	NA	NA	1.9	3.5	8.4	24.4	10.4	4.6	4.6	-2.1	28.0	
Iberia Utilities	NA	NA	NA	2.6	6.0	9.9	17.5	21.0	4.9	4.9	-1.2	26.1	
Total Iberia	NA	NA	NA	2.3	5.1	11.1	22.8	17.9	5.2	5.2	NA	30.3	

Source: Bloomberg.

DJ Stoxx 600 – YTD Changes in Prices and 2004E EPS Estimates by Sector (%)

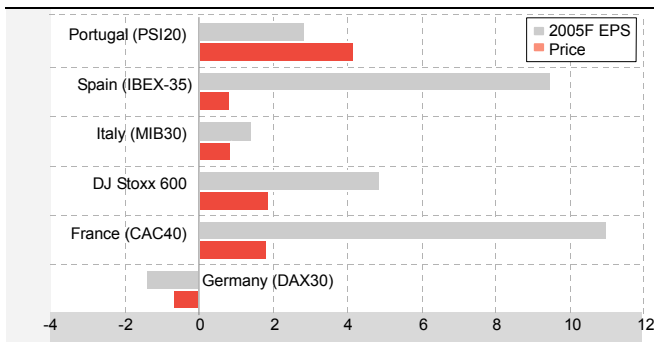


DJ Stoxx 600 – Relative Re-Rating/De-Rating in 2004E P/E by Sector (%)

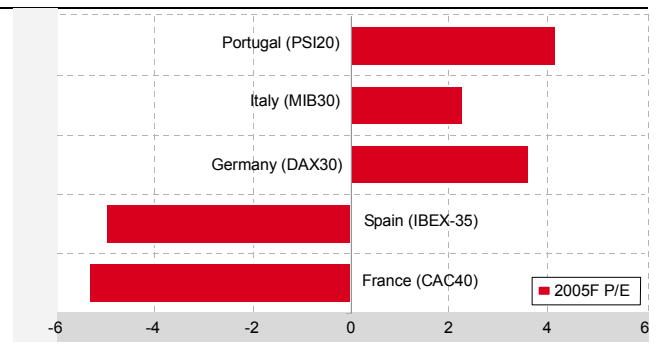


Source: Bloomberg, JCF and Santander Central Hispano Bolsa estimates.

DJ Stoxx 600 – YTD Changes in Prices and 2004E EPS Estimates by Country (%)



DJ Stoxx 600 – Relative Re-Rating/De-Rating in 2004E P/E by Country (%)



Source: Bloomberg, JCF and Santander Central Hispano Bolsa estimates.

III. STOCK RATING AND VALUATION MULTIPLES

Company	Ctry	Cury	Price 06/02/05	Mkt Cap (€ mn)	SCH Bolsa Recom	Target Price	Upside Potential (%)	Weighting (%)		Mkt Perform (%)			P/E (x)			03-06F EV/EBITDA (x)			03-06F P/CF (x)			03-06F GDY (%)		P/BV (x)		Company				
								IBEX 35	PSI 20	-1W	QTD	YTD	04E	05F	06F	04E	05F	06F	04E	05F	06F	04E	05F	06F	05F		06F	05F	06F	
Acerinox	SP	EUR	13.1	3,453	U/W	11.3	-14.3	1.0	12.3	11.1	11.1	20.6	10.0	6.8	29.4	13.5	7.9	5.2	23.1	9.9	5.9	4.5	25.7	2.2	2.5	1.4	1.2	Acerinox		
Arceflor	SP	EUR	18.0	11,490	U/W	15.2	-15.6	1.9	5.2	1.8	1.8	37.8	5.3	5.7	-34.0	7.8	4.1	3.4	35.6	4.6	3.5	3.9	16.4	2.8	3.3	1.2	1.0	Arceflor		
Cementos Portland	SP	EUR	51.0	1,420	U/W	50.0	-2.0		1.0	6.3	6.3	9.6	10.8	10.0	7.5	6.0	5.3	4.8	3.7	6.2	6.2	5.9	8.3	2.2	2.2	1.5	1.4	Cementos Portland		
Cimpor	POR	EUR	4.4	2,923	Hold	4.9	12.6	3.2	1.6	4.8	4.8	16.3	16.2	14.7	4.1	7.8	7.3	6.6	3.2	7.3	7.0	6.6	-1.5	4.1	4.4	2.8	2.6	Cimpor		
Ence	SP	EUR	24.5	625	Buy	28.0	14.1		1.4	8.9	8.9	15.0	12.1	7.0	45.2	12.7	17.3	7.4	6.3	6.9	6.8	4.8	29.0	2.6	3.1	1.6	1.3	Ence		
Gamesa	SP	EUR	10.8	2,637	Buy	12.0	10.7	0.6	-1.2	5.2	5.2	13.1	11.9	12.3	16.4	10.4	9.9	8.5	15.6	8.0	7.6	7.2	19.0	2.7	2.6	3.9	3.2	Gamesa		
Tubacex	SP	EUR	2.2	294	Buy	1.9	-14.0		3.0	16.9	16.9	48.6	22.6	14.5	7.6	14.3	10.1	8.2	8.9	11.9	9.5	9.0	-0.3	1.9	2.3	1.6	1.5	Tubacex		
Uralita	SP	EUR	4.1	806	Buy	4.7	14.0		3.0	9.4	9.4	18.2	19.3	16.4	41.0	8.3	7.0	7.0	7.0	10.5	6.9	6.0	12.2	0.0	1.3	2.4	2.1	Uralita		
Zardoya Otis	SP	EUR	20.2	4,373	U/W	18.6	-8.2		1.7	7.0	7.0	31.1	31.9	29.3	6.4	22.3	21.0	19.7	8.9	28.5	29.3	27.0	38.3	2.9	3.1	29.8	27.1	Zardoya Otis		
Capital Goods				28,021				3.4	3.2			4.0	6.0	5.0	27.0	9.3	8.6	71.8	24.7	7.7	5.9	5.6	2.6	3.0	1.9	1.6	Capital Goods			
Acciona	SP	EUR	70.6	4,483	Hold	58.5	-17.1	1.0	4.8	8.4	8.4	2.3	19.6	16.5	19.3	9.9	8.2	7.2	26.7	1.8	11.7	9.5	42.0	2.6	3.0	1.6	1.6	Acciona		
ACS	SP	EUR	19.7	6,955	Buy	20.5	4.0	1.9	2.5	17.3	17.3	18.3	15.0	13.0	18.2	8.2	7.5	6.7	10.9	8.2	9.7	8.9	1.0	1.7	1.9	3.2	2.7	ACS		
FCC	SP	EUR	38.6	5,188	Hold	34.5	-12.8	0.9	6.1	7.7	7.7	16.7	14.5	13.6	11.7	7.9	7.4	6.9	6.5	11.2	8.4	7.8	9.9	3.5	3.8	2.6	2.3	FCC		
Ferrovial	SP	EUR	47.1	6,606	Buy	49.9	5.9	1.5	2.7	19.8	19.8	22.3	19.8	18.4	-7.7	16.8	14.0	13.1	21.4	11.5	13.3	11.8	-11.0	1.3	1.4	3.3	3.0	Ferrovial		
OHL	SP	EUR	7.7	693	U/W	6.7	-13.4		-0.8	22.9	22.9	14.3	11.5	9.7	24.4	7.5	7.4	6.8	32.3	5.6	4.5	3.8	15.4	2.0	2.5	1.3	1.2	OHL		
Construction				23,906				5.2	0.0			3.6	15.1	15.1	8.0	16.6	14.8	8.9	10.5	9.4	8.6	15.5	5.3	10.1	9.0	4.4	3.0	3.3	2.5	2.3
Aldeasa	SP	EUR	34.8	730	Buy	28.7	-17.4		0.6	11.7	11.7	25.5	19.8	18.5	21.4	11.1	9.3	8.7	10.6	15.1	12.3	11.3	15.9	3.0	3.3	3.7	3.4	Aldeasa		
Altadis	SP	EUR	34.0	9,864	U/W	30.7	-9.6	2.6	1.4	0.8	0.8	33.7	19.4	16.8	11.3	9.9	9.9	8.8	8.9	17.7	17.9	10.9	17.7	2.6	3.0	6.4	6.3	Altadis		
Barón de Ley	SP	EUR	38.7	299	Buy	38.4	-0.8		1.8	1.8	1.8	14.0	15.7	15.0	-0.2	9.6	9.2	8.5	9.9	10.1	10.9	10.1	3.3	0.0	0.0	1.9	1.7	Barón de Ley		
Cortefiel	SP	EUR	13.6	1,062	Buy	14.4	5.7		2.1	16.7	16.7	35.4	16.8	12.8	59.4	12.4	7.9	6.4	27.3	13.2	9.2	7.5	30.1	2.6	3.1	3.0	2.6	Cortefiel		
Ebro Puleva	SP	EUR	11.4	1,754	Buy	13.0	14.0		-1.7	8.6	8.6	17.4	13.4	12.1	14.8	8.5	8.5	7.2	7.5	8.2	7.5	6.7	11.0	2.8	2.8	1.8	1.6	Ebro Puleva		
Faes	SP	EUR	15.9	785	U/W	11.9	-25.0		6.7	16.6	16.6	33.1	32.2	30.2	9.9	18.7	17.3	15.8	13.0	21.5	20.8	19.4	-2.1	1.9	2.0	6.3	5.8	Faes		
Inditex	SP	EUR	22.5	14,037	U/R	21.5	-4.5	2.3	3.7	3.8	3.8	27.4	22.1	18.6	-19.8	18.3	11.0	9.1	18.3	18.6	15.2	12.8	21.4	1.1	1.3	5.2	4.3	Inditex		
Jerónimo Martins	POR	EUR	10.8	1,361	Buy	11.6	7.3	1.5	3.8	11.4	11.4	19.8	17.8	18.3	-167.6	7.3	6.4	6.0	6.9	6.9	6.4	6.3	-299.6	2.1	2.2	5.1	4.0	Jerónimo Martins		
Sos Cuétara	SP	EUR	38.1	1,090	U/W	20.5	-46.1		2.0	15.9	15.9	52.2	40.7	33.3	26.3	17.3	13.2	11.6	18.4	20.6	16.0	14.2	-6.1	0.2	0.3	3.1	2.8	Sos Cuétara		
Viscofán	SP	EUR	8.5	413	U/W	8.1	-4.1		3.3	13.4	13.4	13.4	20.3	15.4	-3.8	8.5	8.8	7.0	-3.5	6.9	8.2	6.7	-5.9	1.4	1.9	1.6	1.5	Viscofán		
Zelitia	SP	EUR	5.7	1,144	U/W	4.7	-18.4		4.2	10.7	10.7	406.2	-16.9	-82.1	-243.9	-245.1	438.1	435.5	-17.1	36.9	-128.8	576.7	-52.4	0.0	0.0	3.6	3.8	Zelitia		
Consumer Goods				32,538				5.0	1.5			2.6	4.9	4.9	29.2	21.6	18.9	24.6	11.5	10.2	8.8	12.4	16.1	13.1	11.6	19.1	1.4	1.8	4.5	4.1
NH Hoteles	SP	EUR	10.6	1,266	Buy	12.1	14.3	0.3	0.9	8.5	8.5	24.8	32.8	23.5	-14.4	12.8	10.4	10.1	-4.5	8.1	10.0	9.3	-11.6	2.4	2.4	2.0	2.0	NH Hoteles		
Sol Meliá	SP	EUR	8.6	1,593	U/W	6.7	-22.3		4.1	18.1	18.1	41.6	31.4	24.3	154.4	12.0	10.9	9.3	3.6	8.4	8.0	7.3	20.2	0.9	1.3	1.9	1.8	Sol Meliá		
TelePizza	SP	EUR	1.8	396	U/W	1.4	-23.7		1.1	18.0	18.0	-29.0	19.2	16.9	63.0	9.3	8.1	6.9	3.7	363.1	8.6	8.7	7.6	0.0	0.0	4.9	3.8	TelePizza		
Amadeus	SP	EUR	7.2	4,271	Buy	6.9	-5.0	1.2	-0.3	-4.8	-4.8	26.9	22.0	21.2	10.9	8.0	7.4	7.2	2.8	9.4	10.2	9.9	4.5	1.0	1.4	4.6	4.0	Amadeus		
Iberia	SP	EUR	2.7	2,559	Hold	2.7	-2.9	0.7	0.0	7.1	7.1	17.4	13.4	24.2	-13.2	14.2	12.7	16.7	-12.0	6.9	9.0	11.1	-10.2	1.8	1.8	1.6	1.6	Iberia		
Logista	SP	EUR	43.0	1,983	Buy	47.0	9.4		-0.2	7.7	7.7	25.0	22.8	16.6	16.5	12.8	14.3	8.4	20.3	20.8	19.0	10.6	29.5	1.8	2.5	4.6	3.9	Logista		
Abertris	SP	EUR	18.2	9,987	Buy	15.9	-18.5	2.6	4.8	12.5	12.5	25.8	21.2	21.6	NA	16.4	14.5	13.6	NA	NA	14.3	13.5	NA	2.0	3.1	3.0	2.9	Abertris		
Brisa	POR	EUR	7.1	4,278	Buy	7.5	5.0	8.5	-0.6	5.8	5.8	23.5	21.3	21.3	-1.9	14.2	14.0	13.6	7.8	14.2	13.2	12.7	-5.4	3.5	3.5	3.0	2.9	Brisa		
Inm. Colonial	SP	EUR	35.5	1,989	Buy	27.8	-21.7		4.4	20.0	20.0	23.1	19.1	17.8	15.0	16.3	21.5	16.4	26.7	17.8	12.8	11.3	25.0	3.1	3.4	2.6	2.5	Inm. Colonial		
Inm. Urbis	SP	EUR	12.3	1,563	U/W	10.3	-15.9	0.7	1.4	14.7	14.7	21.3	17.1	13.6	22.3	15.2	13.8	12.2	21.2	10.7	9.4	11.7	-3.8	1.9	2.4	2.3	2.0	Inm. Urbis		
Metrovacesa	SP	EUR	38.4	2,719	U/W	34.5	-10.1		1.6	12.2	12.2	12.7	11.8	11.0	13.9	20.7	15.7	15.2	17.4	10.9	10.0	9.7	7.5	2.7	2.7	3.9	3.2	Metrovacesa		
Sacyr Vallehermoso	SP	EUR	13.2	3,521	U/W	11.9	-10.1	0.8	7.9	8.9	8.9	8.2	10.6	10.7	-1.3	17.3	13.7	12.6	20.9	2.0	5.6	5.5	-3.1	2.4	2.4	2.2	1.9	Sacyr Vallehermoso		
Abergoa	SP	EUR	8.4	356	Buy	8.5	15.0		1.3	14.9	14.9	16.1	14.4	10.4	13.2	8.2	8.1	8.1	6.3	6.3	6.3	6.3	7.7	0.0	0.0	1.7	1.0	Abergoa		
Aguas Barcelona	SP	EUR	16.8	2,456	Buy	17.5	-4.5		0.9	8.9	8.9	12.5	12.9	13.8	9.3	8.0	8.2	7.0	4.8	6.8	10.8	7.0	-16.0	2.0	2.1	1.9	1.8	Aguas Barcelona		
Prosegur	SP	EUR	15.2	937	Hold	15.0	-4.2		0.2	4.8	4.8	20.7	19.7	16.3	12.3	8.6	8.3	6.9	2.4	9.5	9.1	8.1	-4.9	1.6	1.8	3.9				

IV. MOMENTUM MONITOR

1M Stock Market Performance (%)			
Ten Highest		Ten Lowest	
B. Guipuzcoano	21.0	Bankinter	1.8
Inm. Colonial	20.8	Prisa	1.6
OHL	20.0	Gamesa	1.0
Cortefiel	19.8	BBVA	0.8
Jazztel	18.7	EDP	0.4
Ferrovial	15.7	BES	0.2
CF Alba	15.6	Telecinco	-1.0
Sos Cuétara	15.3	Amadeus	-1.5
Acerinox	14.9	Sogecable	-2.0
Sol Meliá	14.6	Antena 3	-3.2

Performance from 12M High (%)			
Ten Highest		Ten Lowest	
Gas Natural	0.0	Corp. Mapfre	-5.0
CF Alba	-0.1	Telecinco	-5.6
Arcelor	-0.1	Prisa	-5.7
Indra	-0.1	BES	-7.0
Endesa	-0.2	B. Valencia	-7.2
Uralita	-0.2	Iberia	-8.1
Faes	-0.3	Jazztel	-9.2
Repsol YPF	-0.3	Amadeus	-10.8
FCC	-0.3	Sogecable	-17.8
Abertis	-0.33	Gamesa	-17.9

3M Consensus Recommendation ¹			
Ten Highest		Ten Lowest	
B. Guipuzcoano	2.9	Tubacex	1.6
Jazztel	2.8	Ebro Puleva	1.5
Faes	2.7	ACS	1.5
Sacyr Vallehermoso	2.6	Acerinox	1.5
CF Alba	2.5	PT Multimédia	1.5
Metrovacesa	2.5	Telefónica	1.3
B. Valencia	2.4	Ferrovial	1.3
Acciona	2.4	BPI	1.3
Terra Lycos	2.4	Sonae SGPS	1.2
Zardoya Otis	2.4	Arcelor	1.2

2004 Consensus EPS / SCH 2004F EPS (%)			
Ten Highest		Ten Lowest	
Sonae SGPS	120	Viscofán	11.8
Iberdrola	12.1	Faes	-9.9
Terra Lycos	-56.9	Cortefiel	9.9
Endesa	19.5	REE	15.7
CF Alba	143.3	Aguas Barcelona	-23.1
Iberia	-8.8	Zeltia	51.1
Jerónimo Martins	25.0	Acerinox	-0.5
Portugal Telecom	43.6	Indra	19.5
Jazztel	-2.7	EDP	13.5
Prosegur	47.8	Sogecable	-114.7

3M Stock Market Performance (%)			
Ten Highest		Ten Lowest	
Jazztel	48.3	Portugal Telecom	6.7
Ferrovial	34.6	Cimpor	5.1
Sos Cuétara	34.4	BBVA	4.9
Aldeasa	33.7	BPI	2.3
Inm. Urbis	30.6	EDP	1.9
FCC	30.6	Zeltia	1.8
Cortefiel	30.3	Sogecable	1.0
OHL	29.4	Prisa	0.4
Faes	29.3	BES	-1.8
Enagás	28.9	Gamesa	-2.7

Performance from 12M Low (%)			
Ten Highest		Ten Lowest	
Jazztel	270.8	Viscofán	20.0
Inm. Colonial	84.7	Portugal Telecom	19.5
Logista	78.2	B. Popular	19.3
Sos Cuétara	77.3	BPI	15.8
Cortefiel	72.1	Gamesa	14.6
Amadeus	69.2	Terra Lycos	13.8
Ferrovial	65.3	Cimpor	12.4
B. Valencia	62.3	EDP	11.4
Antena 3	60.9	Zeltia	11.1
Aldeasa	60.5	BES	3.4

3M Positive to Negative Recommendations (x)			
Ten Highest		Ten Lowest	
Telefónica	22.0	Zardoya Otis	0.2
Arcelor	12.0	CF Alba	0.2
ACS	12.0	Abertis	0.1
Banesto	8.0	Bankinter	0.1
Iberdrola	5.5	Sacyr Vallehermoso	0.0
Inditex	5.0	Faes	0.0
Jerónimo Martins	5.0	BES	0.0
Ence	5.0	B. Valencia	0.0
Portugal Telecom	5.0	B. Guipuzcoano	0.0
Acerinox	4.5	Jazztel	0.0

Most Recommended Stocks (% of Buys)			
Ten Highest		Ten Lowest	
Sonae SGPS	100.0	Zardoya Otis	12.5
Arcelor	92.3	Acciona	11.8
Ferrovial	92.3	Abertis	7.1
Jerónimo Martins	83.3	Bankinter	4.8
Telefónica	81.5	Sacyr Vallehermoso	0.0
BPI	80.0	Faes	0.0
Sogecable	78.6	BES	0.0
ACS	75.0	B. Valencia	0.0
Tubacex	70.0	B. Guipuzcoano	0.0
Acerinox	69.2	Jazztel	0.0

(1) 1 = Buy; 2 = Hold; 3 = Sell.

Source: Bloomberg, JCF and Santander Central Hispano Bolsa estimates and forecasts.



V. VALUE MONITOR

2004E P/E (x)			
Ten Highest		Ten Lowest	
Sonae SGPS	42.5	Cementos Portl	10.8
Iberdrola	14.8	OHL	11.5
Sogecable	-83.0	Ence	12.1
Sos Cuétara	40.7	Acerinox	10.0
Faes	32.2	Arcelor	5.3
Zardoya Otis	31.9	Indra	24.3
Endesa	13.9	EDP	15.2
PT Multimédia	40.0	Jazztel	-8
B. Valencia	30.6	Zeltia	-162
CF Alba	27.9	Terra Lycos	-22.7

2004E GDY (%)			
Ten Highest		Ten Lowest	
EDP	4.3	Sos Cuétara	0.2
Indra	1.3	Telecinco	3.8
Portugal Telecom	3.8	Antena 3	0.0
BPI	2.9	TelePizza	0.0
Cimpor	4.1	Jazztel	0.0
TPI	4.1	Zeltia	0.0
REE	3.5	Barón de Ley	0.0
Unión Fenosa	2.8	Sogecable	0.0
BCP	3.4	Sonae SGPS	0.0
FCC	3.5	Terra Lycos	0.0

2004E P/CF (x)			
Ten Highest		Ten Lowest	
Zeltia	-128.8	Sacyr Valleherm	5.6
CF Alba	139.5	Abengoa	5.8
Jazztel	-2.601	Repsol YPF	4.8
Iberdrola	17.6	Ence	6.8
Zardoya Otis	29.3	Sonae SGPS	4.3
Endesa	5.2	Acerinox	5.9
Faes	20.8	Arcelor	3.5
Terra Lycos	22.7	OHL	4.5
PT Multimédia	19.3	Indra	18
Sogecable	19.3	EDP	5

2004E P/BV (x)			
Ten Highest		Ten Lowest	
Zardoya Otis	29.8	Viscofán	1.6
Sogecable	13.5	Repsol YPF	1.6
TPI	11.7	Cementos Portland	1.5
Iberdrola	2.0	Indra	5.2
Telefónica Móviles	8.6	Ence	1.6
Endesa	2.0	Acerinox	1.4
Altadis	6.4	OHL	1.3
Faes	6.3	EDP	1.2
PT Multimédia	6.7	Arcelor	1.2
Jazztel	3.5	Terra Lycos	1.0

Revisions to 2004E EPS YTD (%)			
Ten Highest		Ten Lowest	
Terra Lycos	164	Altadis	-11.6
Arcelor	139	Prosegur	-12.3
Antena 3	87.1	NH Hoteles	-17.9
PT Multimédia	58.0	Faes	-19.9
Acerinox	43.1	Cimpor	-24.2
Cortefiel	38.7	Viscofán	-24.7
Inm. Urbis	38.4	Iberia	-27.3
Logista	30.7	Sogecable	-88.3
Repsol YPF	27.2	Zeltia	-206
Tubacex	26.2	Jazztel	-967

2004E CFPS/DPS (%)			
Ten Highest		Ten Lowest	
Sos Cuétara	25.6	Inm. Colonial	2.5
Prisa	13.2	Faes	2.5
Abengoa	10.2	Abertis	2.6
Sol Meliá	13.5	Brisa	2.1
OHL	11.0	CF Alba	1.9
Uralita	NA	PT Multimédia	2.3
Acerinox	7.6	TPI	1.7
Viscofán	8.6	EDP	4.4
Arcelor	10.2	Endesa	4.6
Cementos Portl	7.2	Zardoya Otis	1.2

2004E D/E (%)			
Ten Highest		Ten Lowest	
Sacyr Valleherm	408.5	Terra Lycos	-18.3
Inm. Colonial	409.8	Logista	21.7
Sogecable	423.9	CF Alba	-20.5
Telefónica Móviles	394.6	Aldeasa	-25.2
Metrovacesa	316.7	Amadeus	-4.6
Sonae SGPS	214.9	Inditex	-24.6
Ferrovial	213.9	Indra	-34.1
Brisa	181.3	EDP	123.8
Enagás	152.2	Iberia	-60.1
OHL	139.5	Zardoya Otis	-118.3

2004E ROE (%)			
Ten Highest		Ten Lowest	
Zardoya Otis	98.4	Iberdrola	13.9
TPI	49.1	CF Alba	7.8
EDP	8.0	Sol Meliá	6.3
Indra	23.1	Iberia	12.7
Telefónica Móviles	38.7	Sonae SGPS	9.2
Altadis	33.8	Antena 3	35.2
Metrovacesa	42.2	Telecinco	43.2
Gamesa	36.5	Terra Lycos	-3.2
Portugal Telecom	21.0	Zeltia	-2.2
Logista	21.8	Jazztel	-33.6

Source: Bloomberg, JCF and Santander Central Hispano Bolsa estimates and forecasts.

VI. GROWTH MONITOR

2003-06F EPS CAGR (%)			
Ten Highest		Ten Lowest	
Arcelor	-340.4	Cementos Portl	7.5
PT Multimédia	-230.1	Sogecable	-184.9
Portugal Telecom	18.9	Iberia	-13.2
Tubacex	7.6	Jazztel	-45.4
Cortefiel	59.4	Acciona	19.3
Prisa	20.6	Terra Lycos	-82.6
Sol Meliá	154.4	Indra	19.1
Altadis	11.3	Uralita	41.0
Gas Natural	-17.1	TelePizza	63.0
NH Hoteles	-14.37	Zeltia	-244

2003-06F DPS CAGR (%)			
Ten Highest		Ten Lowest	
PT Multimédia	NA	B. Valencia	1.0
Sol Meliá	122.4	Cementos Portland	1.8
Endesa	5.3	Prisa	-7.4
Cortefiel	29.6	NH Hoteles	NA
Amadeus	25.2	Viscofán	7.2
Portugal Telecom	34.8	Abengoa	4.1
Inm. Urbis	22.3	Metrovacesa	3.4
Acciona	21.1	Uralita	-32.2
OHL	19.1	EDP	4.5
Tubacex	6.27	Acerinox	8.3

2003-06F EBITDA CAGR (%)			
Ten Highest		Ten Lowest	
Indra	12.1	FCC	6.5
Cortefiel	27.3	Repsol YPF	5.6
PT Multimédia	44.7	Barón de Ley	9.9
Tubacex	8.9	Uralita	7.0
Inm. Colonial	26.7	Amadeus	2.8
Sogecable	44.7	Cementos Portl	3.7
Arcelor	35.6	Iberia	-12.0
Logista	20.3	Jazztel	-159.9
EDP	8.4	Terra Lycos	-185.8
NH Hoteles	-4.5	Zeltia	-17.1

2003-06F Revenues CAGR (%)			
Ten Highest		Ten Lowest	
Inm. Colonial	38.2	Portugal Telecom	4.1
Logista	24.2	Acerinox	15.7
Gamesa	27.5	Prisa	5.3
Telefónica Móviles	18.0	Viscofán	-1.2
Telefónica	18.0	TelePizza	0.2
Tubacex	8.8	Jazztel	1.4
B. Sabadell	14.4	Cementos Portland	2.0
B. Pastor	13.9	Enagás	-5.2
Inm. Urbis	14.0	Repsol YPF	-0.1
Terra Lycos	6.1	Uralita	-4.9

2004E Net Margin (%)			
Ten Highest		Ten Lowest	
CF Alba	1.026	OHL	2.6
Brisa	37.2	Corp. Mapfre	2.3
B. Valencia	29.5	Iberia	3.9
B. Popular	30.2	Jerónimo Martins	2.0
Bankinter	26.9	Sonae SGPS	0.8
Abertis	26.6	Antena 3	13.2
Banesto	26.9	Telecinco	26.4
EDP	6.2	Terra Lycos	-12.9
B. Sabadell	22.4	Zeltia	-10.3
BBVA	24.78	Jazztel	-29.8

2003-06F CFPS CAGR (%)			
Ten Highest		Ten Lowest	
Zeltia	-52.4	Arcelor	16.4
TelePizza	7.6	Amadeus	4.5
Terra Lycos	-162.7	Cementos Portland	8.3
Logista	29.5	ACS	1.0
Cortefiel	30.1	REE	12.8
PT Multimédia	44.3	Sogecable	29.7
Uralita	12.2	Iberia	-10.2
Altadis	17.7	Sacyr Valleherm	-3.1
Inm. Colonial	25.0	Acciona	42.0
OHL	15.43	Indra	21.4

2004E EBITDA Margin (%)			
Ten Highest		Ten Lowest	
Brisa	84.2	OHL	9.8
Abertis	68.7	Terra Lycos	2.8
Barón de Ley	44.4	Sos Cuétara	9.6
Telefónica	43.8	ACS	8.8
EDP	24.5	Jerónimo Martins	8.5
Portugal Telecom	39.9	Iberia	7.9
Cimpor	38.7	Jazztel	0.4
Telefónica Móviles	41.1	Zeltia	3.7
Metrovacesa	36.9	Telecinco	39.0
TPI	34.0	Antena 3	27.5

Potential to SCH Target Price (%)			
Ten Highest		Ten Lowest	
Sogecable	28.6	Acciona	-17.1
BES	20.3	Aldeasa	-17.4
BCP	18.5	Zeltia	-18.4
Repsol YPF	15.2	Inm. Colonial	-21.7
Abengoa	15.0	Sol Meliá	-22.3
NH Hoteles	14.3	TelePizza	-23.7
Ence	14.1	Faes	-25.0
Ebro Puleva	14.0	Sos Cuétara	-46.1
Uralita	14.0	B. Guipuzcoano	-46.6
Cimpor	12.6	B. Valencia	-50.6

Source: Bloomberg, JCF and Santander Central Hispano Bolsa estimates and forecasts.

ANALYST CERTIFICATION: We, Jesús Gómez, Antonio Espasa and Manuel Preto, hereby certify that the views expressed in this research report accurately reflect our personal views about the subject companies and their securities. We also certify that we have not been promised compensation, either directly or indirectly, for expressing the recommendations in this report.

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Key to Investment Codes¹

Buy	Upside of more than 15%.
Hold	Upside of 10%-15%.
Underweight	Upside of less than 10%.

Note: New investment code criteria were implemented on January 1, 2005. Target prices set from January to June are for December 31 of the current year. Target prices set from July to December are for December 31 of the following year.

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